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### Search History

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*DB=PGPB,USPT,USOC,EPAB,JPAB,DWPI,TDBD; PLUR=YES; OP=OR*

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<u>L17</u>	17 and 19	121	<u>L17</u>
<u>L16</u>	17 and 112	0	<u>L16</u>
<u>L15</u>	16 and 112	0	<u>L15</u>
<u>L14</u>	11 and 112	628	<u>L14</u>
<u>L13</u>	17 and 112	0	<u>L13</u>
<u>L12</u>	710.clas.	24391	<u>L12</u>
<u>L11</u>	710/241	377	<u>L11</u>
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<u>L8</u>	705/37	2268	<u>L8</u>
<u>L7</u>	L6 and (commodity or commodities or commodit\$)	142	<u>L7</u>
<u>L6</u>	L5 and (auction or buy\$ or sell\$ or bidd\$)	597	<u>L6</u>
<u>L5</u>	("purchase offer" or "sale offer")	749	<u>L5</u>

<u>L4</u>	("offer for purchase" or "offer for sale")	0	<u>L4</u>
<u>L3</u>	L2 and (commodity or commodities or commodit\$)	0	<u>L3</u>
<u>L2</u>	L1 and ("offer for purchase" or "offer for sale")	0	<u>L2</u>
<u>L1</u>	(auction or buy\$ or sell\$)	190715	<u>L1</u>

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## Freeform Search

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**Term:**

**Display:**  **Documents in Display Format:**  **Starting with Number**

**Generate:** ☐ Hit List ☒ Hit Count ☐ Side by Side ☐ Image

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<u>Set</u> <u>Name</u>	<u>Query</u>	<u>Hit</u> <u>Count</u>	<u>Set</u> <u>Name</u> result set
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<u>L6</u>	L5 and commodity	48	<u>L6</u>
<u>L5</u>	L4 and negotiate	129	<u>L5</u>
<u>L4</u>	counter-offer	266	<u>L4</u>
<u>L3</u>	negotiate near counter-offer	0	<u>L3</u>
<u>L2</u>	negotiate near counter-offer near3 commodity	0	<u>L2</u>
<u>L1</u>	(negotiate with counter with offer or negotiate adj counter adj offer) near3 commodity	0	<u>L1</u>

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File: USPT

Feb 16, 1999

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US-PAT-NO: 5873071

DOCUMENT-IDENTIFIER: US 5873071 A

TITLE: Computer method and system for intermediated exchange of commodities

DATE-ISSUED: February 16, 1999

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APPL-NO: 08/856741 [PALM]

DATE FILED: May 15, 1997

INT-CL: [06] G06 F 17/60

US-CL-ISSUED: 705/37; 705/36

US-CL-CURRENT: 705/36R

FIELD-OF-SEARCH: 705/37, 705/36

PRIOR-ART-DISCLOSED:

## U.S. PATENT DOCUMENTS

**Search Selected****Search ALL****Clear**

	PAT-NO	ISSUE-DATE	PATENTEE-NAME	US-CL
<input type="checkbox"/>	<u>2134118</u>	October 1938	Foss	705/37
<input type="checkbox"/>	<u>3573747</u>	April 1971	Adams et al.	705/37
<input type="checkbox"/>	<u>3581072</u>	May 1971	Nymeyer et al.	705/37
<input type="checkbox"/>	<u>4412287</u>	October 1983	Braddock, III	364/408
<input type="checkbox"/>	<u>4674044</u>	June 1987	Kalmus et al.	705/37
<input type="checkbox"/>	<u>4677552</u>	June 1987	Sibley, Jr.	705/37
<input type="checkbox"/>	<u>4774663</u>	September 1988	Musmanno et al.	364/408

<input type="checkbox"/>	<u>4823265</u>	April 1989	Nelson	705/35
<input type="checkbox"/>	<u>4903201</u>	February 1990	Wagner	364/408
<input type="checkbox"/>	<u>4980826</u>	December 1990	Wagner	705/37
<input type="checkbox"/>	<u>5077665</u>	December 1991	Silverman et al.	364/408
<input type="checkbox"/>	<u>5101353</u>	March 1992	Lupien et al.	364/408
<input type="checkbox"/>	<u>5126936</u>	June 1992	Champion et al.	364/408
<input type="checkbox"/>	<u>5136501</u>	August 1992	Silverman et al.	705/37
<input type="checkbox"/>	<u>5148365</u>	September 1992	Dembo	364/402
<input type="checkbox"/>	<u>5168446</u>	December 1992	Wiseman	364/408
<input type="checkbox"/>	<u>5297031</u>	March 1994	Gutterman et al.	364/408
<input type="checkbox"/>	<u>5305200</u>	April 1994	Hartheimer et al.	364/408
<input type="checkbox"/>	<u>5517406</u>	May 1996	Harris et al.	364/408
<input type="checkbox"/>	<u>5710889</u>	January 1998	Clark et al.	345/344
<input type="checkbox"/>	<u>5727165</u>	March 1998	Ordish et al.	705/37

## FOREIGN PATENT DOCUMENTS

FOREIGN-PAT-NO	PUBN-DATE	COUNTRY	CLASS
PCT/US94/09398	March 1995	WO	364/401

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ITG, POSIT WWW Page Information; [http://www.itginc.com/itg\\_posit\\_vol\\_hist.html](http://www.itginc.com/itg_posit_vol_hist.html), . . . /products.html, . . . /pos\_works.html, . . . /pos\_advanc.html, . . . /itg\_press\_rell.html, . . . /4qpress.html, . . . /pressindi.html, . . . /products/posit.html, [http://www.posit.com/4con\\_0](http://www.posit.com/4con_0).

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Letter to Attorney Simon at Foley & Lardner from the SEC; Nov. 30, 1994 re Chicago Match with enclosure "The Chicago Mach Functional Specification Input via extensive

text file".

"ITG POSIT" Brochure.

Printout from Internet of information about "Net Exchange".

"POSIT, Portfolio System for Institutional Trading", User's Guide.

ART-UNIT: 275

PRIMARY-EXAMINER: MacDonald; Allen R.

ASSISTANT-EXAMINER: Marsh; Philip

ATTY-AGENT-FIRM: Pennie & Edmonds LLP

ABSTRACT:

In a preferred embodiment, this invention includes software processes distributed on one or more computer systems that exchange messages in order to facilitate an intermediated exchange of financial commodities between a plurality of participants. The messages are exchanged according to a preferred protocol that leads to a satisfactory exchange that meets the objectives of the participants, and that substantially maximizes in a fair manner the total amount of financial commodities exchanged. Optionally, the invention employs heuristic rules in association with the preferred protocol that adapt the protocol to the time and exchange requirements of financial commodities. In other embodiments, this invention is equally applicable to the exchange of any tangible or intangible commodities. In a general embodiment, this invention further includes a preferred message-exchange protocol for the construction of computer programs representing exchange participants and an intermediary. These constructed computer programs exchange messages such that a satisfactory intermediated exchange of commodities is substantially certain to be achieved.

85 Claims, 11 Drawing figures

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File: USPT

Feb 16, 1999

DOCUMENT-IDENTIFIER: US 5873071 A

TITLE: Computer method and system for intermediated exchange of commoditiesAbstract Text (1):

In a preferred embodiment, this invention includes software processes distributed on one or more computer systems that exchange messages in order to facilitate an intermediated exchange of financial commodities between a plurality of participants. The messages are exchanged according to a preferred protocol that leads to a satisfactory exchange that meets the objectives of the participants, and that substantially maximizes in a fair manner the total amount of financial commodities exchanged. Optionally, the invention employs heuristic rules in association with the preferred protocol that adapt the protocol to the time and exchange requirements of financial commodities. In other embodiments, this invention is equally applicable to the exchange of any tangible or intangible commodities. In a general embodiment, this invention further includes a preferred message-exchange protocol for the construction of computer programs representing exchange participants and an intermediary. These constructed computer programs exchange messages such that a satisfactory intermediated exchange of commodities is substantially certain to be achieved.

Brief Summary Text (2):

The field of this invention is computerized information systems directed to commercial applications; in particular computer systems that facilitate an automatic exchange of commodities between users of such a computer system according to the users' goals.

Brief Summary Text (4):

An intermediated exchange involves negotiated trading between two or more participants through a third-party, the intermediary. Specifically, in such an intermediated exchange, the participants do not communicate directly with each other, but rather through the third-party intermediary. Examples of items traded include intangibles, such as securities (stocks, bonds, and options) commodity futures, collateralized mortgage obligations, and pollution rights, as well as tangibles, such as copper or soy beans. All such items involved in an intermediated exchange are herein referred to as "commodities." In fact, any item that can be traded is a commodity.

Brief Summary Text (6):

Alternately, financial institutions can exchange both listed and OTC securities through intermediaries who form the "fourth" market. Fourth-market intermediaries do not maintain security positions; instead, they act only as agents for market participants, whether as buyers or sellers, maintaining the participant's anonymity and representing the participant's interests. Originally, the fourth market was largely a network of securities brokers communicating primarily by telephone (the "Rolodex" market). Later, Instinet (Reuters, New York, N.Y.) began offering partially automated intermediary services by providing a computer network through which participants can post their security trading interests and subsequently can negotiate trades using standardized messages made available by the network. More recently, POSIT (ITG, New York, N.Y.) and the Arizona Stock Exchange ("AZX") (Phoenix, Ariz.) began providing more fully automated fourth-market intermediary

services. Instinet, POSIT, and AZX are referred to as "crossing networks" because they provide intermediary services with varying degrees of computer and communications technology.

Brief Summary Text (7):

In the simple form as currently practiced, a crossing-network intermediated exchange involves two participants who seek, through a computerized intermediary, to buy and/or sell a given amount of a given commodity at a given price. The amount of the commodity is determined by the network. In more complex forms, an intermediated exchange can be desirable where multiple participants who seek, through an intermediary, to buy and/or sell multiple commodities, each with a different price. For example, a portfolio manager may seek to execute an optimized series of commodity exchanges that are interdependent in the sense that, if some exchanges of the series cannot be executed, the portfolio manager would prefer to withdraw the previous series and submit for execution a new series of exchanges. In this more complex case of multiple commodities and optimized exchange strategies, the intermediary may provide for selecting the actual commodities to be exchanged from a list of possible commodities, as well as for determining the amounts and prices that satisfy the more-complex conditions of the participants. It is believed that no current network provides such more-complex exchanges. See, e.g., Orford, Trading on the Frontier, Plan Sponsor, October 1996, pp. 18-27.

Brief Summary Text (8):

Most market exchanges of financial commodities involve a specific, single instrument, e.g., "IBM stock," and two counter-parties, one the buyer and the other the seller. Even the most adaptable crossing networks require participants to supply a list of specific commodities they will exchange. But as the size and complexity of commerce and investment has grown, participants have become less interested in single commodities or lists of specific commodities and have become more interested in expressing their exchange goals as portfolios of commodities, which are drawn from a general universe of acceptable commodities and which achieve certain target-risk, return, and exposure profiles.

Brief Summary Text (9):

In this way, the composition of the associated intermediated exchange would be less dependent on any single investment or list and more dependent on the aggregate characteristics of all the commodities combined. The motivation for this approach is that it permits the participant the flexibility to dynamically adapt to market conditions that affect the price and availability of individual commodities. Currently, computer systems that support existing markets or crossing networks are not able to accommodate the evolving needs of participants, such as investment managers and others, who seek to trade multiple commodities to achieve general portfolio goals.

Brief Summary Text (12):

This invention provides a computer system (a computer-based machine including hardware and software) for intermediated exchange that is capable of facilitating exchanges of multiple commodities for multiple participants according to their goals. In the preferred implementation the computer system of this invention is used for the exchange of financial commodities according to mean-variance portfolio goals and related portfolio constraints. In the preferred implementation, participants can include investors and investing entities. A single participant can appear in an intermediated exchange single or multiple times. In the latter case, each appearance of a participant can be governed by the same or different objectives.

Brief Summary Text (13):

The system of the preferred embodiment implements a negotiation protocol that facilitates the intermediated exchange of commodities between any number of participants according to their goals. This negotiation protocol specifies how to



search through possible combinations of exchanges between participants in order to identify the combination that balances the goals of the intermediary with the goals of the participants in the exchange. The protocol addresses both the determination of which commodities are exchanged among participants and the amount of each commodity exchanged. It also provides a solution for the competitive equilibrium problem as it is applied to intermediated exchanges. A computer program constructed according to this protocol, together with accompanying hardware, permits participants electronically and automatically to carry out negotiations for the transfer of commodities through an intermediary.

Brief Summary Text (14):

A computer program constructed according to this invention includes electronic agents ("e-agents"), each of which represents a participant's exchange goals, and an electronic intermediary, through which the e-agents conduct electronic negotiations leading to an intermediated exchange. The e-agent program for a participant encodes the exchange goals and objectives of that participant. Participants can express their goals and objectives either (1) as an objective (or utility) function together with optional constraints, or (2) through a set of rules, which can be represented in a procedural computer language. Other ways of expressing objectives may be supported by a particular embodiment. However expressed, the participants' objectives can be encoded in a computer program that automatically selects commodities to buy and sell from the universe of acceptable commodities on the basis of current market conditions. Systems for intermediated exchange that do not take into account participants' general goals can simply be represented as special cases of the general e-agents of this invention.

Brief Summary Text (15):

According to this invention, the e-agents negotiate an intermediated exchange through an intermediary computer program. E-agents, acting in conjunction with the intermediary, process data so as to substantially maximize a tradeoff between the amounts exchanged and the fairness of the exchange. An intermediary program constructed according to this invention acts to substantially maximize the aggregate number of units of commodities exchanged in a fair manner that is acceptable to the participants.

Brief Summary Text (16):

A preferred implementation of this embodiment represents the e-agents and the intermediary as one or more software processes residing on one or more computers. If multiple computers are used, they are interconnected by a network. These processes carry out the general negotiation of this invention by exchanging offer and counter-offer messages over this network and/or using an inter-process messages mechanism. Preferably, participants access this system for submitting exchange orders and receiving exchange responses over network connections. These network connections can be private networks or suitably secured public networks, such as the Internet. In the preferred embodiment, this invention is adapted to the exchange of financial commodities, particularly equity securities, but also including commodity futures, stock options, collateralized mortgage obligations, and other financial commodities, individually or combined (e.g. equities and futures or equity options combined). Equity securities are those securities that represent an ownership interest in property.

Brief Summary Text (17):

Five embodiments of this invention will be described. In a first general embodiment, this invention comprises a computer system for electronic intermediated exchange of a plurality of commodities among a plurality of participants. This computer system includes: a plurality of e-agent computer programs running on at least one computer, each participant being associated with at least one of the e-agent programs, and each e-agent program storing in an associated electronic memory digital data representing commodity exchange objectives of its associated participant; an electronic intermediary program running on at least one computer

system, the intermediary program storing in an associated electronic memory digital data representing commodity exchange objectives of the intermediated exchange and exchanging electronic offer and counter-offer messages with the e-agent programs. According to this message exchange (i) the e-agent programs receive the electronic offer messages from the intermediary program, generate the electronic counter-offer messages according to the exchange objectives of the associated participants, and send the counter-offer messages to the intermediary program, and (ii) the intermediary program receives the electronic counter-offer messages from the e-agent programs, generates offer messages according to the exchange objectives of the intermediated exchange, and sends the offer messages to the e-agent programs.

Brief Summary Text (18):

This first embodiment can include several more detailed and particular embodiments and aspects, such as the following. In one aspect, the exchange of electronic messages between the intermediary program and the e-agent programs converges to an exchange of commodities that is substantially satisfactory both to the participants, according to the digital data representing the commodity exchange objectives of the participants, and also to the intermediary program, according to the digital data representing commodity exchange objectives of the intermediated exchange. Alternatively, the exchange of electronic messages terminates when the e-agent programs generate counter-offer messages accepting all the amounts of commodities offered in the immediately preceding offer messages received from the intermediary program.

Brief Summary Text (19):

In another aspect of the first embodiment, the electronic offer messages contain digital data representing the amounts of the commodities that the intermediary program offers to the e-agent programs, and the electronic counter-offer messages contain digital data representing the amounts of the commodities that the e-agent programs accept from the intermediary program. Further, the e-agent programs and the intermediary program can exchange messages according to sequential rounds of an electronic negotiation, each round of the negotiation comprising the intermediary program sending electronic offer messages to the e-agent programs followed by the e-agent programs sending electronic counter-offer messages to the intermediary program.

Brief Summary Text (20):

In another aspect of the first embodiment, the electronic memory associated with the intermediary program stores digital data representing a plurality of current and preceding bounds, each current bound representing the maximum amount of a particular commodity that can be offered to a particular e-agent program in a current round of the electronic negotiation and each preceding bound being a current bound from a preceding round of the electronic negotiation. In this case, the intermediary program generates offer messages offering amounts of commodities less than or equal to the appropriate one of the current bounds. Alternatively, the plurality of current bounds depends on commodity amounts in the intermediary offer messages, the e-agent counter-offer messages, and the preceding bounds from one or more preceding rounds of the electronic negotiation, and more particularly from the immediately preceding round of the electronic negotiation. Alternatively, the plurality of current bounds depends on commodity amounts in the e-agent counter-offer messages and on the preceding bounds from the immediately preceding round of the electronic negotiation.

Brief Summary Text (21):

In another aspect of the first embodiment, the electronic memory associated with the intermediary program further stores digital data representing a selected round of the electronic negotiation. For rounds before the selected round of negotiation, the plurality of current bounds are selected to be between commodity amounts in the e-agent counter-offer messages and the preceding bounds of the immediately preceding round of the electronic negotiation. For rounds after the selected round

of negotiation, the plurality of current bounds are selected to be equal to preceding e-agent counter-offer messages of the immediately preceding round of the electronic negotiation. Alternatively, before the selected round of negotiation the plurality of current bounds are selected to be a weighted average of the commodity amounts in the e-agent counter-offer messages and the preceding bounds of the immediately preceding round of the electronic negotiation.

Brief Summary Text (22):

In another aspect of the first embodiment, the e-agent programs generate counter-offer messages accepting amounts of commodities that are less than or equal to the amounts offered in one or more of the preceding offer messages received from the intermediary program, and more particularly from the immediately preceding offer message. Alternatively, the e-agent programs further send opening messages to the intermediary program before the exchange of offer and counter-offer messages. Each opening message includes digital data representing maximum amounts of commodities each participant will exchange in the intermediated exchange.

Brief Summary Text (23):

In another aspect of the first embodiment, the commodity exchange objectives of the intermediary program comprise that a substantially maximized amount of commodities are exchanged in the intermediated exchange subject to constraints (i) that for each commodity the total amount sold equals the total amount bought by all the e-agent programs, and (ii) that for each commodity the amount sold or bought by each e-agent program is less than the appropriate one of the bounds. Alternatively, the commodity exchange objectives of the intermediary program further include a measure of the unfairness of the share of commodities offered to each e-agent program that is substantially minimized. Alternatively, a measure of the fairness can be substantially maximized. The measure of unfairness increases as the share of commodities offered to each e-agent program differs from a pro-rata share. Preferably, the measure of unfairness increases as the square of the difference of the share of commodities offered to each e-agent program differs from a pro-rata share. The pro-rata share for a commodity for an e-agent program can be determined by the ratio of the bounds for that commodity for that e-agent program to the sum of the bounds for that commodity for all the e-agent programs. Alternatively, the measure of unfairness includes a plurality of adjustable factors, each factor associated with an e-agent program and for adjusting the rate of increase of the measure of unfairness as the share of commodities offered to an e-agent program differs a pro-rata share.

Brief Summary Text (24):

In another aspect of the first embodiment, the intermediary program generates the commodity amounts for the offer messages by substantially maximizing the value of a utility function of the amounts of commodities subject to constraints. The utility function can be a difference of a first term and a second term, the first term representing the total amount of all commodities offered to the e-agent programs and the second term representing the unfairness of the share of commodities offered to the e-agent programs. Alternatively, non-linear terms in the utility function may be approximated by a plurality of piece-wise linear terms. Where commodities are exchanged in whole commercial units, any fractional commercial units generated by substantially maximizing the value of the utility function can be preferably reallocated among the e-agent programs in a fair manner, whereby only whole commercial units of commodities are actually offered.

Brief Summary Text (25):

In another aspect of the first embodiment, at least one of the e-agent programs generates counter-offer messages by executing a program that substantially maximizes the value of a utility function of the commodity amounts. Preferably, the utility function is determined according to mean-variance portfolio methods. Alternatively, the utility function is a difference of two terms, a first term representing the expected return from a portfolio having the commodity amounts and

a second term representing the risk of a portfolio having the commodity amounts. The substantial maximization of the utility function can be limited by optional constraints.

Brief Summary Text (26):

In other aspects of the first embodiment, at least one of the e-agent programs generates counter-offer messages by accepting all commodity amounts previously offered by the intermediary program up to certain pre-specified maximum commodity exchange bounds and also limited by optional constraints. Optionally, at least one of the e-agent programs for the associated participant generates counter-offer messages by executing procedural rules having variables referring to the commodity amounts. Optionally at least one of the e-agent programs is provided by the associated participant. Optionally At least one of the e-agent programs is memoryless. Optionally at least one of the participants is associated with more than one e-agent programs. Optionally at least one of the e-agent programs is an autonomously running computer process. Optionally at least one of the e-agent programs are executed on the same computer as the intermediary program. Optionally at least one of the e-agent programs are executed on computers geographically remote from the computer on which the intermediary program is executed.

Brief Summary Text (27):

In another aspect of the first embodiment, this first embodiment includes communications means for sending digital information representing the electronic offer messages and the electronic counter-offer messages between e-agent programs and the intermediary program. The communication means can include the IP or the TCP/IP communication protocols. The communication means can also include inter-process communication of an operating system of a computer running at least one of the e-agent programs and the intermediary program. Alternatively, the communication means includes inter-computer communication means between at least two of the computers where the e-agent programs and the intermediary programs are executed.

Brief Summary Text (28):

In another aspect of the first embodiment, the e-agent programs receive electronic order messages from computers of the associated participants. The order messages contain digital data representing the commodity exchange objectives of the associated participants. Also, the intermediary program can send electronic results messages to the computers of the participants. The results messages contain digital data representing the results of an intermediated exchange. Alternatively, the digital data representing the commodity exchange objectives of the participants is tested before the electronic intermediated exchange begins.

Brief Summary Text (30):

In a second general embodiment, this invention comprises a computer-based method for an electronic intermediated exchange of a plurality of commodities among a plurality of participants. This method includes the steps of: sending a plurality of electronic offer messages generated by an intermediary computer program, which intermediates the intermediated exchange, to a plurality of e-agent computer programs, each e-agent computer program associated with and representing one of the participants, each electronic offer message including digital data representing amounts of commodities offered to the e-agent programs by the intermediary program; sending a plurality of electronic counter-offer messages generated by the e-agent programs to the intermediary program, each electronic counter-offer message including digital data representing amounts of commodities accepted by the e-agent program; and repeating the previous steps in order, each ordered repetition being a round of an electronic negotiation, until the amounts of commodities in the electronic offer messages are substantially satisfactory to the e-agent programs, according to exchange objectives of the participants stored in the e-agent programs, and to the intermediary program, according to objectives for the intermediated exchange stored in the intermediary program. Alternatively, the repetition of the first two steps terminates when the e-agent programs generate

counter-offer messages representing acceptance of the total amounts of commodities offered in the immediately preceding offer messages received from the intermediary program.

Brief Summary Text (31):

This second embodiment includes several more detailed and particular embodiments and aspects, such as the following. In one aspect, the counter-offer messages generated by the e-agent programs represent accepted amounts of commodities that are less than or equal to amounts of commodities represented in one or more of the preceding offer messages received from the intermediary program, more particularly from the immediately preceding offer message.

Brief Summary Text (32):

In another aspect of the second embodiment, to generate offer messages, the intermediary program performs a first step of determining digital data representing a plurality of bounds, each bound representing a maximum amount of a particular commodity that can be offered to a particular e-agent program in a current round of the electronic negotiation, followed by a second step of generating the offer messages representing offered amounts of commodities less than or equal to the appropriate one of the bounds. Alternatively, the method further includes, preceding the first step, a further step of sending a plurality of electronic opening messages from the e-agent programs to the intermediary program, each opening message including digital data representing maximum amounts of commodities participants will exchange in the intermediated exchange. The intermediary then sets the initial bounds to be these maximum amounts. Preferably, the bounds in a later round of the negotiation are not greater than the bounds in an earlier round of the negotiation. Further, the plurality of bounds in a current round of the negotiation can depend on commodity amounts represented in the intermediary offer messages, the e-agent counter-offer messages, and the bounds from one or more preceding rounds of the negotiation, more particularly from the immediately preceding round of the negotiation.

Brief Summary Text (33):

In another aspect of the second embodiment, the plurality of current bounds depends on commodity amounts represented in the e-agent counter-offer messages and on the bounds from the immediately preceding round of the negotiation. Alternatively, the plurality of bounds are determined to be a weighted average of commodity amounts represented in the e-agent counter-offer messages and the bounds from the immediately preceding round of the negotiation. Further, after a selected round of the negotiation, the bounds can be determined to be equal to commodity amounts represented in the e-agent counter-offer messages from the immediately preceding round of the negotiation.

Brief Summary Text (34):

In another aspect of the second embodiment, before the first step, the method further can include various preliminary steps. Among these preliminary steps is a step of sending from the intermediary program to the e-agent programs a plurality of electronic initial messages, each initial message including digital data representing the particular commodities that can be exchanged in the intermediated exchange. Also, before the first step, the method can include a step in which the e-agent programs receive and store a plurality of electronic order messages from the participants. Each order message includes digital data representing the exchange objectives of that participant. Another possible preliminary step is a step of the intermediary program receiving and storing electronic objective messages from an operator of the electronic intermediated exchange. The objective messages can include digital data representing the objectives of the intermediated exchange. Additionally, after the last step, the method can include a step of sending a plurality of electronic results messages to each participant. Each results message has digital data representing the amounts of commodities in the satisfactory offer message.

Brief Summary Text (35):

In a third general embodiment, this invention comprises a computer-based method for representing a participant in an intermediated exchange of commodities, the intermediated exchange performed by an electronic negotiation with an intermediary computer program. The method has the following steps: receiving by an e-agent computer program an electronic order message from a computer of the participant, the order message including digital data representing the objectives of the participant for the intermediated exchange in order that the e-agent program can represent the participant; receiving one of a plurality of electronic request messages from the intermediary program; and sending one of a plurality of electronic response messages to the intermediary program in response to the previous request message. The response message is (i) an opening message, if the previous request message was a query for an opening message, the opening message including digital data representing the maximum amounts of commodities that the e-agent program will exchange in the intermediated exchange, and (ii) a counter-offer message, if the previous request message was an offer message, the offer message including digital data representing amounts of commodities offered to the e-agent program by the intermediary program, the counter-offer message including digital data representing amounts of commodities accepted by the e-agent program as determined according to the exchange objectives, the accepted amounts being less than or equal to the offered amounts and being all equal to the offered amounts only if the offered amounts meet the exchange objectives.

Brief Summary Text (36):

This third embodiment includes several more detailed and particular embodiments and aspects, such as the following. In one aspect, the method includes, between the first two steps, a further step of exchanging one or more electronic initial messages between the e-agent program and the intermediary program, the initial messages including digital data representing commodities of interest to the participant according to the exchange objectives as determined by the e-agent program, and commodities participating in the intermediated exchange with prices for the participating commodities as determined by the intermediary program.

Brief Summary Text (37):

In another aspect of the third embodiment, the exchange objectives of the participant can be expressed according to a variety of methods. In a preferred method, the exchange objectives are expressed according to mean-variance portfolio theory. More particularly, the exchange objectives are expressed as a utility function of commodity amounts. Commodity amounts in counter-offer messages are those that substantially maximize the utility function subject to maximum amount constraints given by the previously offered commodity amounts. Further, the utility function can include terms representing expected return and expected risk. In a further method, the exchange objectives are expressed as procedural rules which determine accepted amounts of commodities from offered amounts of commodities.

Brief Summary Text (39):

In a fourth general embodiment, this invention comprises a computer-based method for an intermediated exchange of commodities among a plurality of participants, each participant represented by an e-agent computer program. The method includes the following steps: sending electronic opening messages to an intermediary computer program from the e-agent programs, the opening messages including digital data representing the maximum amount of each commodity that each e-agent program will exchange in the intermediated exchange; sending electronic offer messages by the intermediary program to the e-agent programs, each offer message including digital data representing amounts of commodities currently offered to each e-agent program, the amounts being determined so that for each commodity the amount being offered for sale by all the e-agent programs equals the amount being offered for purchase by all the e-agent programs; receiving electronic counter-offer messages by the intermediary program from the e-agent programs, each counter-offer message

including digital data representing amounts of offered commodities accepted by each e-agent program, the accepted commodity amounts being less than or equal to the offered commodity amounts; repeating the previous two steps in order, each ordered repetition being a round of an electronic negotiation, until the e-agent programs accept all the amounts of commodities offered, the accepted amounts being final commodity amounts; and sending results electronic messages to computers of the participants, the results messages including digital data representing the final commodity amounts.

Brief Summary Text (40):

This fourth embodiment includes several more detailed and particular embodiments and aspects, such as the following. In one aspect, additional steps can precede the first step of this method. One such additional step includes exchanging one or more electronic initial messages between the intermediary programs and the e-agent programs. The initial messages can include digital data representing commodities that the e-agent programs will exchange in the intermediated exchange, and commodities actually participating in the intermediated exchange with their prices. Further initial message can include digital data representing the particular commodities available for exchange in the intermediated exchange.

Brief Summary Text (41):

In another aspect of the fourth embodiment, the second step can further include that the intermediary program, first, determine digital data representing a plurality of bounds, each bound representing a maximum amount of a particular commodity that can be offered to a particular e-agent program in a current round of the electronic negotiation, and second, generates the offer messages representing offered amounts of commodities that are less than or equal to the bounds. The intermediary can determine the bounds initially to be the opening maximum amounts. Preferably, the bounds in a later round of the negotiation are not greater than corresponding bounds in an earlier round of the negotiation.

Brief Summary Text (42):

In another aspect of the fourth embodiment, the plurality of bounds in a current round of the negotiation can depend on commodity amounts represented in the intermediary offer messages, the e-agent counter-offer messages, and the bounds from one or more preceding rounds of the negotiation, more particularly from the immediately preceding round of the negotiation. Alternatively, the plurality of current bounds can depend on commodity amounts represented in the e-agent counter-offer messages and on the bounds from the immediately preceding round of the negotiation. More particularly, the plurality of bounds can be a weighted average of commodity amounts represented in the e-agent counter-offer messages and the bounds from the immediately preceding round of the negotiation. Alternatively, after a selected round of the negotiation, the bounds are determined to be equal to commodity amounts represented in the e-agent counter-offer messages from the immediately preceding round of the negotiation.

Brief Summary Text (44):

In a fifth general embodiment, this invention comprises an order-manager computer system for electronic intermediated exchange of a plurality of commodities among a plurality of participants. The order-manager system comprises: a plurality of client-interface electronic processes for communicating with computers of the participants in order to receive from the participants electronic order messages representing exchange objectives of the participants and to send to the participants electronic results messages representing the commodities exchanged in the intermediated exchange; an exchange-driver electronic process for transferring the order messages and the results messages between the client interface processes and an intermediary electronic process; an electronic database for storing copies of the order and the results messages, and in event of process failure in the order-manager system, for retrieving the message copies in order to restart the failed process; a plurality of e-agent electronic processes, each e-agent process

for representing one of the participants according to the exchange objectives by generating electronic counter-offer messages sent to the intermediary process in response to electronic offer messages received from the intermediary process; and the intermediary electronic process for generating the offer messages sent to the e-agent processes in response to the counter-offer messages received from the e-agent processes, the exchange of offer and counter-offer messages being according to a protocol for performing the intermediated exchange, and further for generating the results messages when the intermediated exchange completes. Optionally, this embodiment further includes a plurality of computers for executing the processes of the order-manager system, the computers interconnected by communication means.

Brief Summary Text (45):

This fifth embodiment includes several more detailed and particular embodiments and aspects, such as the following. In one aspect, the offer messages and the counter-offer messages include digital data representing amounts of commodities. Accordingly, the protocol specifies (i) that the amounts of commodities represented in the counter-offer messages are less than or equal to the amounts of commodities represented in immediately preceding corresponding offer messages, and (ii) that the amounts of commodities represented in the offer messages are less than or equal to the amounts of commodities represented in immediately preceding corresponding offer messages.

Brief Summary Text (46):

In other aspects of the fifth embodiment, this embodiment can include additional elements. Such additional elements are a supervisor process for periodically testing other processes of the order-manager system for failure, and in case of failure, for managing restart of the failed process, and a slave-supervisor process for periodically testing the supervisor process for failure, and in case of failure, for assuming the functions of the supervisor process. Other additional elements include a ticker plant process for providing digital data representing the prices of the commodities, and a tape reporting process for forwarding results of an intermediated exchange for public reporting. Alternatively, the intermediary can include, in turn, a communications interface component for communicating messages between the intermediary process and the exchange driver process and the database, an allocation component for performing the computations for generating the offer messages, and a local data area component for storing data to be exchanged between the communication interface function and the allocation function.

Detailed Description Text (2):

For clarity of disclosure, and not by way of limitation, the preferred embodiment of this invention is described in detail with respect to the exchange of financial commodities. However, this invention is not so limited, and from the following detailed description it will be apparent to one of skill in the art that this invention is applicable to exchanges of tangible or intangible commodities of any sort. For example, it can be applied to the exchange of tangible commodities such as agricultural, mineral, and manufactured products, or exchange of intangible commodities such as contracts for the future exchange of tangible or intangible commodities.

Detailed Description Text (4):

This invention provides substantially simultaneous exchange of commodities between participants represented by electronic agents, e-agents, that interact with an electronic intermediary in order to facilitate negotiations leading to the exchange. The intermediary and agents are implemented in the preferred embodiment as software processes running on one or more computer systems. The agents conduct negotiations by exchanging electronic messages with the intermediary. This subsection describes the following: (1) typical electronic negotiations leading to an intermediated exchange according to the preferred embodiment of this invention; (2) general software and hardware architecture for this embodiment; and (3) a preferred process and protocol for the exchange of messages.



Detailed Description Text (5):

By way of illustration, the process of typical electronic negotiations are described here, first, for a simpler case of an exchange between two participants, and subsequently, for an exchange between three or more participants, the preferred application of this invention. Although the simpler case is described as a negotiation directly between two e-agents, without an intermediary, as will become apparent later, an intermediary according to this invention can provide assistance in realizing a satisfactory exchange even in the simple case. More specifically, in advance of the negotiation, the participants electronically instruct their respective e-agents about the criteria for a satisfactory final exchange of the commodities of interest. Thereafter, the electronic negotiation begins with an opening message from each e-agent that establishes the bounds within which a final exchange must lie, that is the maximum and minimum amounts of each commodity the e-agent is prepared to buy or sell. Then, the electronic negotiation proceeds in a series of rounds, in which each e-agent considers the current offer from the other e-agent and makes a corresponding counter-offer. After a certain number of rounds of this electronic negotiation, the offers and counter-offers typically converge so that the amounts of each commodity to be exchanged are acceptable to both participants, according to their initial electronic instructions. At this point the negotiation terminates, and the parties can then proceed to perform the exchange according to the amounts negotiated using means known in the art.

Detailed Description Text (6):

In the more complex case of the preferred embodiment, three or more participants electronically negotiate a common exchange through their respective e-agents and a single, trusted electronic intermediary. The intermediary is designed to represent the interests of all the participants in such a manner that each e-agent needs only to conduct a two-party electronic negotiation with the intermediary, which negotiation proceeds according to a process substantially similar to the simpler case discussed above. Without such an intermediary, each of the, say N, agents would need to negotiate directly and individually with all of the other agents, requiring on the order of  $N \cdot \sup{2}$  negotiations. However, the intermediary, as provided by the preferred embodiment, facilitates the electronic exchange by requiring only on the order of N direct negotiations with each e-agent individually.

Detailed Description Text (7):

Preferably, the intermediary should be programmed to act fairly by not favoring any of the agents and by promoting a greater volume of exchanges. An exchange among electronic agents using the services of a trusted electronic intermediary also proceeds, as in the simpler case above, as a several step process. First, after the e-agents receive electronic instructions from their participants, the negotiation opens with each e-agent informing the intermediary of the bounds within which must lie an acceptable deal. Using this information, the intermediary presents each e-agent with an initial offer that is constructed by allocating to each e-agent, according to whether it wishes to buy or sell a given commodity, a share of the total of all the offers to sell or to buy, respectively, of that commodity. This process is known as "crossing" and "allocating" the "buys" with "sells." In the following steps, the e-agents receive further offers from the intermediary and return counter-offers to the intermediary, which it again crosses and allocates so as to generate new offers to all of the agents. The process of electronic negotiation is designed so that for a typical case, after several rounds of this negotiation all the agents will be "satisfied" with their offers from the intermediary for the commodities being exchanged, and the negotiation will terminate.

Detailed Description Text (8):

This invention is equally adaptable to exchanging portfolios of several linked commodities as well as individual commodities. A portfolio of commodities is a

group of commodities collectively having or requiring certain characteristics. In the case of financial commodities, such characteristics include, for example, total cost, overall expected return, overall expected risk, certain weightings with respect to industrial sectors or to benchmark portfolios (such as the S&P 500), and so forth.

Detailed Description Text (9):

In the following detailed description, an "offer" for a commodity is an electronic message sent from an intermediary to an e-agent that includes the amount of the commodity that the intermediary has made available to the e-agent to buy or sell at a given stage of the electronic negotiation. A "counter-offer" for a commodity is an electronic message sent from the e-agent to the intermediary that includes the amount of the commodity that the e-agent intends to buy or sell at this stage of the electronic negotiation. An "opening" for a commodity is an initial electronic message sent from an e-agent to the intermediary that includes the maximum amount of a commodity that the e-agent intends to buy or sell in a given negotiation. Preferably, offers, counter-offers, and openings contain data for all the commodities to be exchanged in one electronic message.

Detailed Description Text (12):

Turning first to FIG. 1, each participant who wishes to exchange commodities is represented by a software agent, such as 1, known as an electronic agent or an e-agent. An electronic intermediary 3, conducts electronic negotiations individually with e-agents 1 in order to arrive at a successful intermediated exchange of commodities. The negotiation is facilitated by the exchange of electronic messages 2, transmitted between the e-agents and the intermediary.

Detailed Description Text (13):

As illustrated in FIG. 1, e-agents 1 communicate only with the intermediary 3 and not with each other. Since the intermediary and an e-agent exchange only offers and counter-offers relative to that agent, no e-agent is "aware" of any other e-agent's activities. Thus, all e-agents act substantially independently and all commodities are substantially fungible among the e-agents. Further, in the preferred embodiment, the intermediary actively initiates all message exchanges, while each e-agent waits passively for and responds to messages from the intermediary.

Detailed Description Text (14):

E-agents 1 evaluates offers from the intermediary and generate counter-offers to the intermediary in order to arrive at an exchange of the commodities consistently with the participant's objective. In the preferred embodiment the intermediated exchanges occur periodically, e.g., preferably every 90 minutes. Typically, each participant specifies the commodities of interest and corresponding objectives to its e-agent just before each intermediated exchange, as these objectives are expected to change between sessions. The specification of commodities of interest can for example be provided as a list by means known in the computer arts. Where these commodities form a portfolio, data provided to an e-agent includes the characteristics of the portfolio, for example, risk, expected return, and sector allocations.

Detailed Description Text (15):

The objectives of a participant can be provided to the e-agent process according to the following options. According to one option, the participant provides to the system of this invention the entire program that is executed by the e-agent process and that encodes the participant's objectives. According to another option, the participant selects one of e-agent programs already provided by the system and supplies parameters to tailor the selected program to the participant's objectives. For example, according to this option, a participant can select a rule interpreter and provide it with a list of procedural rules which the selected interpreter uses to evaluate an offer from the intermediary and to generate a counter-offer. In the preferred embodiment, the participant selects a program capable of finding

substantially the extremum of an objective function of amounts of commodities to be exchanged, as limited by optional constraints, and supplies parameters defining the precise form of the objective function and constraints. The e-agent then generates counter-offers by substantially maximizing the defined objective function. This option is referred to as substantially maximizing the "utility" function of the participant. Other ways of evaluating offers and generating counter-offers can be employed.

Detailed Description Text (16):

Software intermediary 3 sums the commodity amounts offered for exchange in the opening and counter-offer messages of the participating e-agents, allocates these total amounts among the e-agents, and generates commodity offers to send back to the e-agents. In general, it is usually preferred that the intermediary act substantially fairly in not favoring one e-agent over another. One measure of fairness is that all offers are at least partially satisfied on a pro-rata basis. Beyond this general preference, commodity allocation can be done in many manners reflecting objectives of the participants and the type of commodities exchanged. For example, for commodities whose value decrease over time, such as for perishable agricultural commodities, it can be preferable to allocate the oldest, fresh commodities first. In the preferred application of this invention to exchanges of financial commodities, and similarly for other fungible commodities, it is desirable that commodities be allocated such that the total amount of commodities exchanged is substantially maximized. Therefore, the electronic intermediaries of the preferred embodiment, to which the remainder of this description is generally directed, attempts to fairly allocate the maximum amounts of commodities.

Detailed Description Text (17):

The goals for the commodity allocation, e.g., fairness and maximum exchange, can conflict, and an electronic intermediary can resolve such conflicts and perform acceptable allocations in various ways. In the preferred embodiment, each exchange is treated separately, and the electronic intermediary seeks commodity allocations for each round of the negotiation that trades off maximum amounts exchanged with maximum allocation fairness. In the preferred implementation, allocation fairness and the amounts exchanged are expressed as functions of amounts of individual commodities offered to the e-agents. Amounts for an actual offer are determined by the maximum, or an approximate maximum, of a selected combination of these functions. (Both the "maximum" and the "approximate maximum" will be referred to as "maximum"). Further, this maximum must be consistent with any e-agent constraints. For example, one such constraint is that each e-agent is willing to exchange only limited, maximum amounts of each commodity. Other constraints are, for example, minimum amounts to exchange, tiering constraints, which list certain other e-agents with which this agent is unwilling to exchange, and so forth. This maximum can be found by known techniques of mathematical programming and optimization known in the arts that are appropriate to the form of the functions chosen. Such techniques include the simplex method, the maximum flow method, or the barrier method in conjunction with branch-and-bound techniques. See, e.g., Gonzaga, 1992, Path-following methods for linear programming, SIAM Review 34 (2):167-224; Karloff, 1991, Linear Programming, Birkhauser; Papadimitriou et al., 1982, Combinatorial Optimization, Prentice-Hall. In other embodiments fairness can be maintained only on average over a plurality of separate intermediated exchanges, with each single exchange substantially maximizing amounts exchanged in a not necessarily fair manner. In this case, allocations can then be made by a rule interpreter which interprets agreed rules governing longer term fairness tradeoffs while substantially maximizing amounts exchanged at each offer.

Detailed Description Text (20):

E-agents are preferably single processes, each executed on the appropriate and convenient computer. In some instances, participants require direct control of their e-agent computers, for example, for security reasons. FIG. 4 illustrates such an instance in which single e-agent process 44 executes on participant computer 49.

Participant terminal 50, attached to computer 49, inputs to the e-agent the participant's commodities of interest and exchange objectives and outputs to the participant the results of the negotiated exchanges among all the e-agents conducted by electronic intermediary 3. In another instance, participant computer 47 executes two e-agent processes 45 and 46 because this participant controls two independent and different portfolios of commodities which these two separate e-agents manage. In other cases, e-agents can execute remotely from their participants. For example, e-agent processes 42 and 43 reside on the intermediary computer(s) 40. These e-agents are accessed by terminals, such as participant terminal 52 attached through link 56, which can either be a local or a long-distance link to computer 40.

Detailed Description Text (21):

The computers that run e-agent processes preferably enable e-agents to respond rapidly to intermediary offers in order that the intermediated exchange not be unduly delayed. When it is necessary that an exchange be completed as rapidly as possible, as in the case of financial commodities, e-agents preferably reside locally with the intermediary, as e-agents 42 and 43 in FIG. 4, so that the system response times can be optimized. Exemplary e-agent computers include Sun Microsystems Sparc 20, Compaq Deskpro 6000, and the IBM RS6000.

Detailed Description Text (22):

Intermediary 3 is also preferably implemented as one or more processes executed on one or more computers, each intermediary process having one or more threads of execution. Intermediary computer(s) 40 is sufficiently capable to meet computational and turnaround time requirements of a particular embodiment. If a single computer is not sufficiently capable, the intermediary can be parallelized into multiple cooperating and parallel processes or threads in ways known in the computer arts. In this case, computer 40 can be a local network of computers or, alternatively, a single parallel computer. For example, in a preferred embodiment directed to financial commodities and especially equities, the turnaround time for an intermediated exchange is typically required to be less than 90 secs. and, preferably, computer(s) are chosen to be sufficiently powerful to meet such a turnaround time. For example, Sun UltraSparc systems can be used for computer(s) 40.

Detailed Description Text (25):

FIG. 4 also illustrates communication links to external data gateways. Since the intermediary of the preferred embodiment of this invention does not determine prices, this information is obtained from external sources that report prevailing commodity prices in markets acceptable to the electronic agents involved in an exchange. Thus, price data source 53 is linked to the intermediary computer 40. Also, for certain commodities, in particular for financial commodities, laws and regulations dictate the prompt, public reporting of all exchanges of those commodities. In this case, successful exchanges are appropriately reported at 54 as well as to the participants.

Detailed Description Text (27):

FIG. 2 illustrates in more detail the process of the electronic intermediated exchange of the preferred embodiment, which is a synchronized sequence of exchanges of offers and counter-offers between the electronic intermediary and the e-agents. Preliminary to the steps of FIG. 2, the intermediary, which represents the joint goals of a group of agents that might seek to exchange certain commodities, is constructed. Preferably, the intermediary for a certain group of participants is constructed on the basis of a parameterized utility function with constraints that reflect the interests of the group of participants. That intermediary then facilitates exchanges executed according to the steps of FIG. 2.

Detailed Description Text (28):

Generally, at step 10, the participants instruct their e-agents regarding the

exchange objectives; at step 11, the e-agents submit opening messages to the electronic intermediary; at step 12, the intermediary generates initial offer messages to the e-agents; at step 13, the e-agents respond with counter-offer messages; step 14 tests for successful completion of the electronic negotiation; and at step 15 if the exchange is not yet completed, the intermediary generates further offers to the e-agents. Steps 13, 14, and 15 are repeated until the negotiation completes according to the test of step 14. Alternatively, the negotiation can be terminated after a pre-determined number of steps, whether or not this test is met.

Detailed Description Text (29):

More specifically, at step 10, each participant specifies to its e-agent the commodities of interest, as well as objectives and constraints for evaluating offers and for generating counter-offers. In the preferred embodiment, objectives and constraints are provided as parameters that define an instance of a utility function of commodity amounts exchanged, along with optional associated constraints. The maximum of the constrained utility function determines the counter-offer amounts. Alternatively, a participant can supply rules that when interpreted or executed evaluate offers and generate counter-offers. Also, a participant can supply an entire e-agent program.

Detailed Description Text (30):

Based on their exchange objectives, at step 11, the e-agents send to the electronic intermediary opening messages indicating all the commodities which an e-agent can exchange and for each, the maximum amounts to exchange. In the opening message, an e-agent may specify that it is willing to both buy and sell the same commodity if, for example, its final decision to buy or to sell that commodity is based on the availability of other commodities in the exchange.

Detailed Description Text (31):

In general, the opening, offer, and counter-offer messages may have buy and sell requests for the same commodity. These are called herein the "buy side" and the "sell side" for a commodity. In the example below, Moe, Larry, and Curly want to exchange PG&E stock, PCs, and plums, and they have instructed their agents to make the following openings.

Detailed Description Text (33):

Based on the information provided by the opening messages, at step 12, the intermediary generates initial offer messages listing commodities offered and sends them to the e-agents. Because the e-agents collectively may seek to purchase more units of a commodity than they seek to sell, or vice versa, the intermediary's initial offer for each commodity allocates the total quantity offered by all the e-agents among all the e-agents interested in buying or selling. As discussed above, this allocation is preferably done fairly, and, in the case of financial and similar commodities, so as to substantially maximize the total amount exchanged. This allocation preferably satisfies a set of "basic" constraints on the exchange set by the e-agents. One such constraint is that each e-agent is willing to exchange only a certain maximum amount, as communicated in the opening message. Other e-agent constraints, for example, include: (i) a minimum amount of a commodity that must be exchanged by an e-agent for any exchange to occur; (ii) a group of other e-agents not eligible for exchange with this e-agent; (iii) a refusal to accept fractional units of a commodity; and so forth. As described, different intermediary goals can be appropriate for different groups of participants exchanging other types of commodities.

Detailed Description Text (34):

Continuing with the previous example of Moe, Larry, and Curly, assume that these participants have selected an intermediary that attempts to substantially maximize the total amount of commodities exchanged while fairly allocating amounts according to a pro-rata scheme. Accordingly, an offer can contain the following allocations.

Since only Larry wants to buy plums while Moe and Curly want to sell equal amounts of plums, Larry can be initially offered a purchase of 6 plums, 3 each from Moe and Curly. Since only Larry wants to sell PCs while Moe and Curly want to buy PCs in the ratio of 2/3, Larry can be initially offered a sale of 5 PCs, with 2 going to Moe and 3 to Curly. Finally, to maximize the commodities exchanged, Moe can be initially offered a sale of all 16 shares of PG&E to be divided equally between Larry and Curly. Further rounds of counter-offers and offers can modify these initial offers to reach a successful exchange for all participants.

Detailed Description Text (35):

At the next step 13, each e-agent evaluates its current offer from the intermediary, either an initial offer or an offer during a subsequent round of electronic negotiation, and responds with a counter-offer. In the preferred embodiment, this evaluation is determined by the amounts offered in the last offer from the intermediary together with initial instructions from the participant. In other words, an e-agent of the preferred embodiment is "memoryless" in that it does not look back to prior offers from the intermediary at any given round of negotiation, but rather computes a counter-offer only from the offer just received. In an alternative embodiment, an e-agent may act tactically or strategically to try to increase its utility by considering a sequence of several offers and counter-offers at a given round of negotiation. Such an e-agent, however, can prevent other e-agents from obtaining desired outcomes, and therefore is less preferred.

Detailed Description Text (36):

A memoryless e-agent of the preferred embodiment can use its counter-offer to signal certain preferences to the intermediary. For example, the e-agent can signal its interest in a particular commodity by a counter-offer to take ~~all~~, or substantially all, of that commodity. Further, the e-agent can signal its satisfaction with the offer as a whole by returning a counter-offer that is identical to the preceding offer. As described, in the preferred embodiment, an e-agent evaluates previous offers according to a "utility" function, together with optional constraints, whose joint extremum determines the counter-offer to a prior offer. Alternatively, the e-agent can use a set of rules, such as expressed in a programming language format, for evaluating offers.

Detailed Description Text (37):

At step 14, the negotiation successfully terminates if all the e-agents signal that they are satisfied with their last offers from the intermediary. Preferably, they do this by returning counter-offers that are equal to the previous offers. Alternatively, the negotiation can be terminated after a predetermined number of steps of negotiation, whether or not all the e-agents signal satisfaction. Upon termination, the participants actually exchange the agreed upon amounts of the commodities using any mutually acceptable known means.

Detailed Description Text (38):

If the negotiation did not terminate at step 14, then at step 15, the intermediary generates new offers by a process similar to that for generating initial offers, that is, it allocates commodities among e-agents based on fairness, substantially maximizing commodity exchange, and satisfaction of e-agent basic constraints. Preferably the intermediary, unlike e-agents, has a memory of the recent rounds of negotiation, so that it can generate offers that depend on previous offers and counter-offers. In the preferred protocol, described subsequently, the intermediary generates offers based on the immediately preceding counter-offer and the immediately preceding offer.

Detailed Description Text (40):

In the preferred embodiment the negotiation between the intermediary and the e-agents proceeds according to a protocol which leads to (1) a substantially satisfactory outcome of the negotiated exchange according to the goals of the participants and the intermediary, and (2) a near optimum solution for commodity

exchange according to the particular e-agent and intermediary utility functions or exchange rules adopted to reflect these goals. Time requirements on completion of an intermediated exchange, as are present for financial commodities, may require the use of approximations or heuristics in order to perform the computations of the intermediated exchange in the required time. This preferred protocol includes the following rules:

Detailed Description Text (42):

(i) The amount of a commodity in the current counter-offer generated by an e-agent is less than or equal to the amount of that commodity in the immediately preceding intermediary offer; and

Detailed Description Text (43):

(ii) The current e-agent counter-offer depends only on commodity amounts in the immediately preceding intermediary offer.

Detailed Description Text (45):

(i) The amount of a commodity in an offer to an e-agent being generated by the intermediary is chosen to be less than or equal to the "current demand," which is an upper bound for that commodity and that e-agent that varies during the negotiation, and to satisfy the applicable set of basic e-agent constraints; current demands for an e-agent do not change if the immediately preceding offer is equal to zero, or if the immediately preceding counter-offer equals the immediately preceding offer; and

Detailed Description Text (46):

(ii) Preferably, the current demand, and thus the amounts in the current intermediary offer, depends on both the last offer, the last counter-offer, and on the round of the negotiation; further the current demand is less than or equal to the immediately preceding demand and greater than or equal to the amount in that e-agent's immediately preceding counter-offer.

Detailed Description Text (47):

It is preferred that the amounts to be offered next by the intermediary be close to the demands, and that these amounts are between the amounts in the e-agent's immediately preceding counter-offer and the amounts in the intermediary's immediately preceding offer. Accordingly, the e-agents are presented with opportunities to obtain the maximum satisfactory commodity exchange, at least for those amounts in which they expressed an interest in their most recent counter-offers.

Detailed Description Text (48):

However, since such desirable offer amounts cannot, in general, be guaranteed, the demands in the preferred protocol are targets for the intermediary's next offer. In particular, the intermediary should always be able to arrange some satisfactory commodity exchange. A failure of offer determination, and a consequent failure of an intermediated exchange, is undesirable for exchange participants. Depending on the intermediary's offer selection method and its constraints, imposing a lower bound on the offers, such as the e-agents' previous counter-offers, can result in such a failure to determine next offers for all the e-agents. For example, lowering a bound for an intermediary that uses optimization to determine offers may cause offer amounts to be less than the amounts in which an e-agent previously indicated an interest. Therefore, the demands or bounds are treated as targets for the intermediary to generate its offers. It is preferable that the resulting offers are close to the demands. However, in an alternative intermediary implementation, where lower bounds can be specified without a risk of failure, a preferred lower bound is the e-agent's immediately previous counter-offer. In such an implementation, the actual intermediary offer, not just the upper bounds, would lie between the immediately preceding e-agent counter-offer and the immediately preceding intermediary offer.

Detailed Description Text (49):

In more detail, FIG. 3 illustrates the protocol of the preferred embodiment with reference to the steps of FIG. 2. E-agent process 20 and intermediary process 21 are illustrated as exchanging the following messages as time increases: opening message 22 generated by step 11 of FIG. 2, initial offer message 23 generated by step 12, first counter-offer message 24 generated by step 13, second offer message 25 generated by step 15, second counter-offer message 26 generated by step 13, and so forth. Also illustrated are amounts of commodity A in these messages. For example, opening message 22 indicates that the maximum amount of A that e-agent 20 is prepared to exchange is a.sub.max. Similarly, a.sub.n, where n is from 2 to 5, is the amount of A that is offered or counter-offered in the subsequent messages illustrated in FIG. 3. Further, d.sub.n is the current demand for a particular commodity for a particular e-agent.

Detailed Description Text (50):

More specifically, this exchange begins at step 11 of FIG. 3, when e-agent process 20 sends opening message 22 indicating the maximum amount of commodity A, a.sub.max, that it is willing to trade in this intermediated exchange. In step 12, intermediary process 21 sets the current demand for A, d.sub.2, to be equal to the opening maximum amount, a.sub.max, allocates the opening amounts of A among the interested e-agents as described above, and then generates initial offer message 23 to e-agent process 20. According to the Intermediary Rule of the preferred protocol, the amount offered to the e-agent is equal to or less than the current demand, that is:

Detailed Description Text (51):

During step 13, e-agent process 20 evaluates its offer and determines a counter-offer, substantially optimum according to its utility function, for all the commodities in which it is interested. According to the E-agent Rule of the preferred protocol, the e-agent is not constrained in this determination as long as it uses only the preceding offer message 22, and its counter-offer for A is less than or equal to the previous offer for A, that is:

Detailed Description Text (52):

If all the e-agents are not satisfied, then, during step 15, the intermediary process generates new offers to all the e-agents. According to the Intermediary Rule, if an e-agent does not counter-offer to take all that was offered of a commodity in the previous offer, the intermediary selects that e-agent's next demand, d.sub.n, according to the Intermediary Rule. That is, in general, this demand, or upper bound, is given preferably by:

Detailed Description Text (53):

Here, "a.sub.n-1 " denotes the amount in the immediately preceding e-agent counter-offer; "a.sub.n-2 " denotes the amount in the immediately preceding intermediary offer; "d.sub.n-2 " denotes the demand for the generation of the immediately preceding intermediary offer; and "n" denotes the current stage of the negotiation. The " . . . " denote that the demand can depend on additional variables in alternative embodiments. Thus, second offer message 25 proposes quantity a.sub.4 of commodity A which satisfies:

Detailed Description Text (54):

Preferably, the actual offer amount, as well as the demand, is between the previous offer, that is a.sub.2, and the previous counter-offer, that is a.sub.3.

Detailed Description Text (56):

Finally, FIG. 3 illustrates further counter-offer message 26 in which the e-agent responds according to the E-agent Rule with counter-offered quantity satisfying:

Detailed Description Text (57):



The preferred protocol is accompanied by heuristic rules for determining the demands or bounds,  $d_{sub.n}$ . These heuristic rules preferably balance several competing requirements, including requirements for rapid and efficient convergence of the protocol to a final exchange, requirements to substantially maximize the total amounts of commodity exchanged, and requirements for overall fairness of the exchange. To insure convergence of the negotiation, it suffices that, for every round beyond some point in the negotiation, there is at least one commodity for which the new demand,  $d_{sub.n}$ , is less than the previous demand,  $d_{sub.n-2}$  for that commodity. In other words, preferably, there is some negotiation stage, denoted by  $N$ , such that for all rounds,  $n$ , of the negotiation beyond  $N$ ,  $n > N$ , there is at least one commodity for which the following equation is true.

Detailed Description Text (58):

This insures convergence of the negotiation, because then the sequence of the sums of the demands of all the e-agents is decreasing. Since commodities are exchanged in pre-determined, integer units, the amounts offered to each e-agent must eventually stop decreasing, arriving at a successful exchange for all e-agents. The speed of convergence depends on the rate of decrease of the demands, the more rapid the decrease the fewer rounds of negotiation are required for convergence.

Detailed Description Text (59):

However, it is preferable that the heuristic rules balance convergence requirements against requirements for a maximal commodity exchange. To encourage the e-agents to respond with larger counter-offers, and thereby to obtain a larger final intermediated exchange, it is preferable for the intermediary to present larger offers. In other words, it is preferable that the demands or bounds,  $d_{sub.n}$ , not be decreased rapidly. In one extreme case, if the demands were not reduced at all, a maximal exchange would occur if the negotiation converged. However, in this case, it may not. In an opposite extreme case, if the demands are merely set to the amount in the e-agents' counter-offers, the intermediary then only allocates the counter-offers from the e-agents without modification. Thus, each offer will be less than or equal to the proceeding counter-offer amount. Such a rule may sharply reduce the amounts of commodities exchanged because each e-agent acts in isolation and in a memoryless fashion. For example, if one e-agent linked the exchange of two commodities together, a low offer for the first commodity can result in a low counter-offer for both the first and second commodities, which can sharply restrict the amount of the second commodity finally exchanged if this e-agent is a major supplier of that commodity in this exchange.

Detailed Description Text (61):

Heuristic rules are chosen to satisfy the joint goals of the participants and the intermediary with respect to convergence, exchange size, and fairness. These rules can be determined empirically by rerunning past intermediated exchanges, using, for example, the previous e-agent instructions provided by the participants along with other previous data, with different heuristics. A satisfactory heuristic achieves, on average during such reruns, the greatest commodity exchange within whatever time constraints determine the required rate of convergence. For example, for financial equities, convergence must occur in no more than approximately 90 seconds. Satisfactory heuristic rules substantially maximize total commodity exchanges within this time limit for those e-agents and e-agent parameters likely to be used by the participants. Optimal heuristic selection is preferably an on-going process. The participants are likely to change their e-agent instructions, which can change convergence speed and exchange sizes and in turn require adaptation of the heuristic rules.

Detailed Description Text (62):

This invention is adaptable to other rules for intermediary offer generation that have properties of (i) generating ultimately non-increasing offers for a commodity while (ii) not being merely limited to the amounts in the e-agents' counter-offers. In particular, the variable demands determined by the intermediary can depend on

several prior intermediary offers and several prior e-agent counter-offers. Further, the demands can be chosen to be greater than the least of a determined number of prior counter-offers but less than the maximum of another determined number of prior offers.

Detailed Description Text (63):

5.2. Offer and Counter-Offer Generation

Detailed Description Text (64):

In this embodiment, the intermediary and e-agents exchange offer and counter-offer messages, according to the preferred protocol, described above, to arrive at a satisfactory exchange. As indicated, an intermediary allocates commodities among the e-agents in a manner satisfactory to the joint goals of the participants. Each e-agent responds to offers from an intermediary with counter offers, generated according to its objectives. This section presents methods for the intermediary and an e-agent to generate offers and counter offers.

Detailed Description Text (66):

1. Commodity names; and

Detailed Description Text (67):

2. For each commodity, the amount of that commodity that is currently offered by the intermediary for sale or for purchase.

Detailed Description Text (68):

Similarly, a counter-offer message includes:

Detailed Description Text (69):

1. Commodity names; and

Detailed Description Text (70):

2. For each commodity, the amount of this commodity that the e-agent currently is prepared to buy or to sell.

Detailed Description Text (71):

5.2.1. E-Agent Counter-Offer Generation

Detailed Description Text (72):

An e-agent of the preferred embodiment is a computer process that acts according to the objectives of its principle. As indicated, at the start of the electronic intermediated exchange, an e-agent sends to the intermediary an opening message listing all the commodities of interest to its principle and the maximum amounts of each commodity to buy or sell at the exchange. Subsequently, the e-agent responds to offer messages from the intermediary with counter-offers as discussed above. This subsection describes two exemplary embodiments of counter offer generation: (1) a method primarily suitable for financial commodities based on portfolio theory, and (2) a method primarily suitable for other types of commodities in general, based on general rules.

Detailed Description Text (74):

In this embodiment, counter-offer generation is based on portfolio theory so that a counter-offer is selected from a previous offer by substantially maximizing a utility function within the limits established by optional constraints. The utility function, which is a function of the amounts of commodities in the counter-offer, includes terms representing, among others, such factors as the preference of the participant for different commodities, the risk of the various commodities, the transaction costs of buying or selling the commodities, and the degree to which certain constraints on commodity holdings may be violated.

Detailed Description Text (75):

Commodity preferences are numerical weights expressing a participant's interest in a given commodity, and can be, for example, the participant's expected financial return from owning the commodity. The risk represents the participant's estimation of the uncertainties associated with owning a particular commodity, and can be, for example, the variance of the expected financial return from owning the commodity. Transaction costs are estimates of the cost of buying or selling in a market. Finally, a participant can establish certain approximate goals for owning groups of commodities, and can allow a certain slack in meeting these goals. For example, a financial participant may wish to divide holdings among industry groups according to certain percentages. The maximum of the utility function minimizes the extent to which these allocations are not met.

#### Detailed Description Text (77):

According to a simple strategy called "list completion" (also called herein "list"), the participant merely instructs its e-agent to make exchanges from a list of commodities up to certain maximum exchange amounts. Such a participant may optionally, specify limited types of constraints, such as dollar imbalance or tiering constraints. According to a complex strategy called "active with risk", the participant generally instructs its e-agent to substantially maximize preferences or expected return while substantially minimizing risks associated with these preferences. Optionally, the participant can specify broader types of additional constraints, such as constraints on transaction costs of the exchange, on the deviation of the resulting portfolio from specified allocation constraints, and so forth. A less complex strategy is called "active with no risk," and differs from the "active with risk" strategy only in that risk is not considered by the e-agent, which substantially maximizes only expected returns subject to optional constraints. According to the "indexing" strategy a participant instructs its e-agent to substantially minimize the risk, or variance of the return, of a portfolio that represents the difference between the participant's current portfolio and a benchmark portfolio, such as the S&P 500. A participant using "characteristics strategy," for example, may instruct its e-agent to invest up to \$100M with 40% in identified technology stocks, 40% in automobile stocks, and 20% in banking stocks. Finally, an "opportunity cost" strategy is a more sophisticated form of a list completion strategy in which an overall exchange is performed as a series of sub-exchanges, each sub-exchange in the series being defined so that after its completion the risk of the unexecuted portion of the overall exchange decreases.

#### Detailed Description Text (79):

The portfolio method of counter-offer generation configures the e-agent based on parameters passed from its participant. In the following, first, the general e-agent implementation is described, followed, second, by description of how it is parameterized. The subsequent description presented in equations 7 through 15 uses variables from Table 3.

#### Detailed Description Text (80):

Table 3 below uses vector and matrix variables and vector and matrix notation to group the commodities together. For example vector  $h$  represents commodity holdings with components  $(h_{sub.1}, h_{sub.2}, \dots, h_{sub.n})$ , where  $h_{sub.i}$  is the amount held of commodity  $i$ . In this notation  $\alpha_{sup.t} \omega$  is a scalar with the value  $a_{sub.1} * w_{sub.1} + a_{sub.2} * w_{sub.2} + \dots + a_{sub.n} * w_{sub.n}$ , where juxtaposition represents matrix multiplications and  $t$  is the transpose operator.

#### Detailed Description Text (81):

Vectors " $b$ " and " $s$ ", the amounts of each commodity to buy or sell, are determined by finding the maximum (or approximate maximum) of the utility function. Their difference is the change in the portfolio holdings,  $\Delta \omega$ .

#### Detailed Description Text (83):

For a particular commodity, the meaning of equation 9 depends on whether the commodity can be bought, sold, or both. In the case of a commodity which is only

bought,  $\text{.DELTA}.\omega.\text{sup.u}$  specifies the maximum amount to buy, and  $\text{.DELTA}.\omega.\text{sup.l}$  specifies an optional minimum amount that must be met for any exchange. Conversely, in the case of a commodity which is only sold,  $\text{.DELTA}.\omega.\text{sup.l}$  specifies the maximum amount to sell, and  $\text{.DELTA}.\omega.\text{sup.u}$  specifies an optional minimum amount that must be met for any exchange. Finally, in the case of a commodity that can be either bought or sold depending on the course of the negotiated exchange,  $\text{.DELTA}.\omega.\text{sup.u}$  specifies the maximum amount to buy, and  $\text{.DELTA}.\omega.\text{sup.l}$  specifies the maximum amount to sell. In this latter case, two additional parameters are optionally provided to specify minimum threshold amounts to buy and sell that must be met for any exchange.

#### Detailed Description Text (84):

These constraints,  $\text{.DELTA}.\omega.\text{sup.u}$  and  $\text{.DELTA}.\omega.\text{sup.l}$ , change during the intermediated exchange negotiation in accordance with the previously described protocol. Before the intermediated exchange, the participant instructs its e-agent with the maximum amounts of commodities to buy or sell. The participant can also optionally specify the minimum amount to buy or sell so that if this minimum is not met no exchange of that commodity is made. The e-agent transmits in its opening message these upper and lower bounds on the amounts to buy or sell to the intermediary for its use in initial offer generation.

#### Detailed Description Text (85):

In subsequent negotiation rounds, the e-agent generates counter-offers by selecting amounts to buy or sell from the intermediary's preceding offers. Thus, at each stage of the negotiation, the upper bound in equation 9, that is  $\text{.DELTA}.\omega.\text{sup.u}$ ,  $\text{.DELTA}.\omega.\text{sup.l}$ , or both as is appropriate, is set to the amounts offered in the immediately preceding offer from the intermediary. Accordingly, the upper bound limiting the exchanged amounts, and thus the decision variables in equation 9, vary during the intermediated negotiation.

#### Detailed Description Text (86):

In equation 10,  $\omega$  is a vector containing the amounts of commodities that will be in the portfolio if an intermediary accepts the e-agent's counter-offer.

#### Detailed Description Text (87):

The amounts in the portfolio,  $\omega$ , are the current holdings of the portfolio,  $h$ , plus the changes in the portfolio,  $\text{.DELTA}.\omega$ . A participant can also optionally specify limits on the total amounts of each commodity in a portfolio by specifying upper and lower bounds,  $\omega.\text{sup.u}$  and  $\omega.\text{sup.l}$ , in equation 11 that limit the possible values of  $\omega$ .

#### Detailed Description Text (89):

The first term in equation 12 represents the preference, or expected return, of the proposed portfolio, and is a sum of the amount of each commodity in the proposed portfolio times its numeric preference factor, or expected return. The preference factors for all the commodities are gathered into the elements of vector  $\alpha$ . Other forms of utility functions adaptable to this invention are apparent to those of skill in the art.

#### Detailed Description Text (90):

The remaining three terms of the utility function above represent the participant's aversions to risk, to transaction costs, and to constraint slack, respectively. The second term, representing aversion to risk, is typically the variance of the preference or expected return with respect to an optional benchmark portfolio, represented as vector  $B$  of benchmark commodity amounts. If this benchmark portfolio is specified, the risk of a proposed portfolio will be zero if the proposed portfolio is the same as the benchmark portfolio. If the benchmark portfolio is not specified,  $B$  is 0, and the second term measures the absolute amount of risk in the proposed portfolio. The matrix  $\Sigma$  has elements which are the covariance of the commodity preferences or return and represents risk in mean-variance portfolio

theory. The factor  $\gamma$  is a weighting factor representing the participant's overall aversion to risk.

Detailed Description Text (91):

The third term models transaction costs as a function of the amounts of commodity exchange,  $\Delta\omega$ . The transaction cost model,  $T$ , is preferably separable, in that the cost for exchanging a particular commodity is independent of the amounts of other commodities exchanged.  $T$  need not be linear in the amounts of commodities exchanged, and can, for example, represent decreasing costs with increasing amounts of commodities exchanged. The factor  $\delta$  represents a participant's overall aversion to transaction costs.

Detailed Description Text (94):

The utility function of equation 12 is substantially maximized within the limits of constraints such as specified by equations 13-16. Equations 13 and 14 illustrate financial asset allocation constraints that limit the amounts of particular classes of commodities in a final portfolio.

Detailed Description Text (95):

Such classes can be, for example, industry groupings, e.g., utility, technology, or cyclical stocks. Each row of matrix  $C$  adds portfolio holdings of commodities of a particular allocation class. Vectors  $c^{sup,l}$  and  $c^{sup,u}$  represent the minimum and maximum amounts, respectively, of commodities in the groups defined by matrix  $C$ . Slack variables  $S^{sup,l}$  and  $S^{sup,u}$ , having positive elements according to equation 14, record the amount by which the commodity allocation constraints are violated on the low side and on the high side, respectively.

Detailed Description Text (97):

Finally, equation 16 represents additional constraints on the amounts of commodities exchanged,  $\Delta\omega$ .

Detailed Description Text (98):

In the case where matrix  $D$  represents the prices of commodities, this constraint limits the total dollar imbalance of the total commodity exchange represented by  $\Delta\omega$  to be between a lower bound,  $d^{sup,l}$ , and an upper bound,  $d^{sup,u}$ . This constraint may be useful for limiting cash exposure during a particular intermediated exchange.

Detailed Description Text (99):

The framework described above implements the previously described portfolio strategies by merely setting certain variables to 0 or 1 as provided in Table 4. Absence of a parameter limitation is indicated by an empty box in this table. For example, the "active with risk" strategy allows all the parameters to be set freely by a participant. On the other hand, the "active with no risk" strategy requires that the risk aversion parameter,  $\gamma$ , be set to 0, leaving the other parameters to be freely set. The simple "list" strategy requires that all the preference weights,  $\alpha$ , be set to 1 with all the remaining parameters of the utility function set to 0. For this strategy, substantially maximizing the utility function merely maximizes the total amounts in the proposed portfolio,  $\omega$ , as the utility function in this strategy merely reduces to a sum of the amounts of commodities in a proposed portfolio. This maximum is limited by any optional constraints specified according to equations 9, 11, 13, 15 and 16.

Detailed Description Text (101):

1. Specify commodities to buy and sell and the maximum, and optionally the minimum, amounts to be exchanged (vectors  $\Delta\omega^{sup,l}$ ,  $\Delta\omega^{sup,u}$ ,  $\omega^{sup,l}$ , and  $\omega^{sup,u}$ );

Detailed Description Text (102):

2. Specify commodity preference rankings by buy or sell side (vector  $\alpha$ );

Detailed Description Text (108):

Equations 17 and 18 give the net amounts exchanged in this intermediated exchange and in other markets. According to equation 19, the total amount of commodities exchanged,  $\Delta\omega$ , equals the sum of the net amounts exchanged in the intermediated exchange of this invention and the net amounts exchanged in other markets. The transaction cost term in the utility function, the fourth term in  $U_{sub.A}$  of the equation 12 is replaced according to equation 20.

Detailed Description Text (110):

Other alternative utility function and alternative portfolio techniques adaptable to this invention can be developed by those of skill in the art based on this disclosure. For example, additional constraints can be added, or the linear and quadratic terms for the commodity preferences and risk aversion of Equation 9 can be replaced by more general functions. Also frameworks other than the mean-variance, risk-reward model can be used by e-agents.

Detailed Description Text (112):

Alternatively, an e-agent can use rules to generate counter-offers in response to an intermediary's offers. These rules, provided to the e-agent by the participant, preferably, are stated using typical programming language syntax, such as "if-then-else" statements, "for" statements, "while" statements, "case" statements, and so forth. These statements may include Boolean tests applied to the commodity amounts in an offer and executable portions that generate an e-agent's counter-offer. In one implementation, these statements are executed by a statement or a rule interpreter of the e-agent process, while in another implementation, these rules could be compiled into a module which is simply called from the e-agent process.

Detailed Description Text (114):

Based on the above rules, an e-agent would generate an opening message with the following contents: IBM stock can be bought in quantities between 1,000 and 100,000 shares; pork bellies can be sold in quantities between 10 units and an amount dollar equivalent to 100,000 shares of IBM stock; grapefruit can be bought in amounts of less than 10 lbs.; bananas can be bought in amounts of less than 4 lbs.; figs can be sold in amounts less than 20 lbs. After this opening, the e-agent would generate counter-offers from intermediary offers by applying these rules to the offers. For example, an intermediary offer could include the following: the sale of 10,000 shares of IBM stock; the purchase of 1,000 pork bellies; the sale of 20 lbs. of grapefruit at \$2 per lb.; the sale of 10 lbs. of bananas at \$1 per lb.; and the purchase of 40 lbs. of figs at \$4 per lb. Applying the above rules to such an offer, an e-agent would offer to buy an amount of IBM stock dollar-equivalent to 1,000 pork bellies, since the minimum requirements of the first rule are met by the offer of IBM stock to sell and pork bellies to purchase. No grapefruit is purchased, since it is offered at a price greater than \$1 per lb. According to the first "else" alternative of this "if" statement, 4 lbs. of bananas are bought since they are offered at less than \$2 per lb. This successful purchase terminates the "if" statement without further consideration of the offer to purchase figs. As a result, the e-agent would sell 1,000 pork bellies, purchase a dollar equivalent amount of IBM stock, and purchase 4 lbs. of bananas.

Detailed Description Text (116):

As described, the intermediary and the e-agents exchange messages in order to arrive at a satisfactory intermediated exchange. The e-agents do not communicate directly with each other, and are not aware of each other's identity or existence. In the preferred embodiment for financial commodities, the intermediary seeks to allocate commodities in order to substantially maximize in a fair manner the total amount of all commodities exchanged. This commodity allocation can also be subject to certain optional constraints that may be implemented in the intermediary due to market requirements, secrecy requirements, efficiency requirements, and so forth.

Detailed Description Text (117):

Since many commodities are directly exchanged in whole units, the intermediary preferably does not generate offers to e-agents for fractional amounts of commodities. For example, financial markets typically exchange shares of common stock in units of 100. Such a common constraint can be implemented in the intermediary. Another type of constraint for intermediary implementation is known as "tiering constraints." In some situations, a participant or a group of participants may be unwilling to trade with other participants or other groups of participants, while at the same time wishing to maintain their anonymity. To maintain such secrecy, tiering constraints are preferably implemented in the intermediary.

Detailed Description Text (118):

Certain constraints may be implemented in either the e-agents or the intermediary. An example of such constraints are participant minimums on the number of units of a particular commodity that the participant is willing to exchange. For example, a participant may wish to exchange either 5,000 units or more up to some specified maximum or nothing at all. To substantially maximize the amounts of commodities eventually exchanged and to substantially minimize message generation, such e-agent minimums may be implemented in the intermediary. Other appropriate constraints can also be implemented in the intermediary. For example, limited e-agents, such as e-agents for list-strategy participants, can have their constraints implemented as part of offer generation in order that any generated offers are automatically acceptable to such limited e-agents, and can be accepted with an identical counter-offer without further rounds of negotiation.

Detailed Description Text (119):

The objectives of substantially maximizing the total amount of commodities exchanged and the fairness of their allocation among the e-agents often conflict. This conflict can be resolved in various ways. In the preferred embodiment that deals with financial commodities, the intermediary generates each offer in a manner that substantially maximizes the tradeoff between the total units exchanged and a pro-rata measure of allocation fairness. In other embodiments, the intermediary can substantially maximize the amount exchanged while ensuring fairness only over the entire intermediated exchange or, perhaps, only over series of intermediated exchanges. The intermediary may also choose to substantially maximize the fairness of allocation at the expense of the amount of exchanged commodities. In all cases, it is preferable that the intermediary act in a manner consistent with the joint interests of all the participants likely to be present in a given intermediated exchange.

Detailed Description Text (120):

In the preferred embodiment for financial commodities, the intermediary generates offers by substantially maximizing a utility function of the amounts of each commodity offered to each of the e-agents. A preferred utility function includes terms representing the amount exchanged and the fairness of the allocation. The general framework of this utility function and the optional constraints are presented using the variables in Table 5 below. (For clarity, the subscript, "n," denoting round number of the negotiation, is dropped in this subsection.)

Detailed Description Text (121):

The preferred utility function,  $U_{sub.I}$  for the intermediary includes two terms, one term representing the total amount of commodities exchanged, and the second term representing the fairness of the commodity allocation. Since  $b_{sub.i,j}$  represents the amount of commodity J bought by e-agent I, the total amount of commodities, denoted by A, exchanged is given by equation 21. ##EQU1## Because of constraint equation 27, the total amounts sold equal the total amounts bought for each commodity.

Detailed Description Text (122):

Commodities are fairly allocated when each e-agent is offered a fair proportion of the total amount of each commodity present in an exchange. This invention is adaptable to numerous ways of determining the fair proportion and the amount of each commodity present. In the preferred embodiment, the fair proportion of a commodity for an e-agent is that e-agent's pro-rata purchase or sales fraction. This fraction is measured by comparing the demand which the intermediary has assigned to that e-agent in the current round of negotiation to the demands assigned to all the other e-agents in the current round. An e-agent's fair proportion changes during a negotiation, since the demands assigned to the e-agents change from round to round of the negotiation. In more detail, since  $d_{sup.buy.sub.i,j}$  is the demand to buy commodity J assigned to e-agent I by the intermediary at the current round of the negotiation of the intermediated exchange, e-agent I's fair proportion of commodity J to buy is given by equation 22. ##EQU2## Similarly, since  $d_{sup.sell.sub.i,j}$  is the demand to sell commodity J assigned to e-agent I by the intermediary at the current round of the negotiation, e-agent I's fair proportion of commodity J to sell is given by Equation 23. ##EQU3## Further, the preferred total amount of a commodity present in a round of the negotiation is the sum of the amounts of this commodity to be offered in this round to each of the e-agents.

#### Detailed Description Text (123):

In view of these choices, equation 24 is a preferred measure of the overall fairness of the commodity allocation among the e-agents. ##EQU4## For example, considering the first purchase summation, the difference between the amount of commodity J that e-agent I is to be offered,  $b_{sub.i,j}$ , and e-agent I's fair proportion of commodity J, that is the pro-rata purchase fraction,  $w_{sup.b.sub.ij}$ , multiplied by the sum of all amounts of commodity J offered to all of the e-agents, represents the fairness of the allocation of commodity J for e-agent I's purchase. The greater the difference in these two quantities, the greater is the unfairness, either to e-agent I or to the other e-agents, of e-agent I's allocation of commodity J. A similar expression represents fairness of the allocation of commodity J for e-agent I's sale. The sum, W, of these measures over all commodities and all e-agents is the preferred measure of the fairness of the total allocation. The smaller W, the closer this allocation is to being perfectly pro-rata. This representation of W as a sum of squares is preferred because it facilitates computation of the maximum of the utility function for the intermediary. Other expressions for W can also be used. In fact, at the expense of increased computational cost, any monotonically increasing function of the absolute values of these differences can be used as a measure of the allocation fairness.

#### Detailed Description Text (127):

Preferably, the value of this aversion factor is chosen according to the joint goals and objectives of the participants and the intermediary in a given intermediated exchange. In the preferred embodiment, this factor is heuristically chosen by running sample intermediated exchanges with typical input data or by rerunning past intermediated exchanges using the previous instructions provided by the participants along with other previous data but with various heuristics. A satisfactory aversion factor is one which meets the joint goals of the participants and the intermediary for fairness and maximum commodity exchange in these test runs.

#### Detailed Description Text (128):

The intermediary generates offers by substantially maximizing its utility function,  $U_{sub.I}$ , which is a function of the offer amounts,  $b_{sub.i,j}$  and  $s_{sub.i,j}$ , subject to certain constraints. One essential constraint is that each commodity is completely crossed, that is for each round of the negotiation the sum of the amounts of each commodity that the intermediary offers for sale to all the e-agents equals the sum of the amounts of that commodity that the intermediary offers to purchase from all the e-agents. Therefore, no commodity has an excess or a deficit in the exchange. This constraint is expressed in equation 27. ##EQU6## A further



constraint is that all exchanges occur in multiples of standard commercial units. For example, for stocks, such a standard unit is 100 shares. Further, the coefficients and bounds must be chosen according to the commercial units of the problem. These integer constraints are expressed in equation 28.

Detailed Description Text (130):

Further constraints are bounds on the commodity amounts that can be exchanged. Equations 29 and 30 express the lower and upper bounds, respectively, on the amounts that e-agent I can buy of commodity J.

Detailed Description Text (131):

Equations 31 and 32 express the lower and upper bounds, respectively, on the amounts E-agent I can sell of commodity J.

Detailed Description Text (133):

The threshold variables are by default 1, but are set to 0 if an offer being computed allocates less than the buy or sell minimum amounts of commodity J to e-agent I. These variables, together with equations 29 through 32, express the constraint that e-agent I will only buy or sell commodity J if it can exceed any specified minimum exchange requirements.

Detailed Description Text (135):

During subsequent rounds of the negotiation, the upper limit constraints on sales or purchases of each commodity are set to the current demands for sales or purchases, respectively, according to the preferred negotiation protocol, that is:

Detailed Description Text (137):

As previously discussed, the current demands, or upper bounds,  $d_{sup.buy.sub.i,j}$  and  $d_{sup.sell.sub.i,j}$ , are adjusted during the rounds of the negotiation according to heuristic rules which balance requirements on negotiation convergence, exchange amounts, and fairness. Preferably, as the negotiation proceeds, the current demand for a commodity is chosen to progress from its initial amount, the maximum amount of the commodity of interest, towards the amount of the immediately preceding e-agent counter-offer in a substantially uniform fashion. This preferred heuristic is computed according to equations 35 and 36. ##EQU7## In these equations, "n" denotes the number of the current round of the negotiation; " $d_{sub.n}$ " denotes the current demand; " $d_{sub.n-2}$ " denotes the immediately preceding demand; and " $a_{sub.n-1}$ " denotes the amount of the immediately preceding e-agent counter-offer. The constant "K" controls the rate by which the current demand approaches the immediately previous counter-offer. K is preferably approximately 5, or, alternatively between 3 and 10. Another embodiment of this heuristic replaces equation 35 with equation 37 when  $n > K$ . ##EQU8##

Detailed Description Text (138):

According to another heuristic, the current demand in a given round of negotiation, for a given commodity and e-agent, is the average of the immediately preceding intermediary offer and the immediately preceding e-agent counter-offer for that commodity. Thereby, for  $n < K$ , the current demand is determined according to equation 38. ##EQU9##

Detailed Description Text (143):

Next, the constraints represented by equations 29-33, which express that e-agent I will only buy or sell security J if the offered amount exceeds minimum exchange requirement  $b_{sup.l.sub.i,j}$  or  $s_{sup.l.sub.i,j}$ , are modeled by the following preferred heuristic. For the first L rounds of the negotiation, these constraints are disregarded. After the L'th round, if the amount,  $a_{sub.n-1}$ , chosen by the e-agent in a counter-offer is less than the specified lower bound, the intermediary sets the demand,  $d_{sub.n}$ , for the current offer to 0, in order that none of that commodity will be offered to that e-agent in subsequent rounds of the negotiation. The value of L is chosen to substantially maximize the total amounts exchanged

while still satisfying all such e-agent constraints. In the preferred implementation, K is set to between 4 and 6, preferably approximately 5.

Detailed Description Text (144):

Finally, the integer constraints represented by equation 28, which express that the commodities are exchanged in the relevant commercial units, are modeled by the following preferred heuristic. At each round of negotiation, first, the intermediary solves the commodity allocation problem disregarding the integer constraints of equation 28. Second, the intermediary then allocates any fractional commodity units in the resulting solution fairly among the e-agents, so that only integer units of commodities are actually exchanged. The allocation of fractional units can be done according to many methods. A preferred method for this allocation proceeds according to the following steps.

Detailed Description Text (146):

2. For each commodity J, adjust the amounts for each e-agent to buy or sell provided by the continuous solution to integer values according to in the following indented steps:

Detailed Description Text (148):

4. For each e-agent I exchanging commodity J, randomly adjust the amount to buy,  $b_{sub.i,j}$ , either to  $\text{left brkt-bot. } b_{sub.i,j} \text{ right brkt-bot.}$  (the greatest integer less than or equal to  $b_{sub.i,j}$ ) or to  $\text{left brkt-top. } b_{sub.i,j} \text{ right brkt-top.}$  (the least integer greater than or equal to  $b_{sub.i,j}$ ) with probabilities proportional to  $(\text{left brkt-top. } b_{sub.i,j} \text{ right brkt-top.} - b_{sub.i,j})$  or to  $(b_{sub.i,j} - \text{left brkt-bot. } b_{sub.i,j} \text{ right brkt-bot.})$ , respectively; make a similar adjustment to the amount to sell,  $s_{sub.i,j}$ ; add the adjusted difference to T if the order is to buy, or subtract from T if the order is to sell.

Detailed Description Text (150):

6. Repeat steps 3, 4, and 5 for each e-agent I interested in commodity J.

Detailed Description Text (153):

2. For each commodity J, adjust the amounts for each e-agent to buy provided by the continuous solution to integer values according to in the following indented steps:

Detailed Description Text (154):

3. For each e-agent I exchanging commodity J compute  $\text{left brkt-bot. } b_{sub.i,j} \text{ right brkt-bot.}$ , the greatest integer less than or equal to  $b_{sub.i,j}$ . This removes any fractional units from e-agent I.

Detailed Description Text (165):

5.3. An Embodiment for Exchange of Financial Commodities

Detailed Description Text (166):

As discussed, this invention is particularly adapted to the exchange of financial commodities, and in this section the preferred implementation adapted to this exchange is described. Financial commodities include such intangibles as stocks and bonds, as well as contracts for the future exchange of tangible or intangible commodities, known as options. Preferably, these commodities are traded in financial markets during which publicly available bid and ask prices are established. Financial commodities are often identified by a number selected by the Committee of Uniform Security Identification (the "CUSIP number"), or by an exchange trading symbol, and in the following the word "symbol" is often used synonymously with financial commodity.

Detailed Description Text (167):

In this embodiment, the invention includes an Order-Manager system (hereinafter also referred to as an "OM" system). This system makes services for the electronic

intermediated exchange of financial commodities available to, typically, remote participants over network interconnections. This system accepts commodity exchange orders from participants, performs intermediated exchanges periodically during the day, either at pre-established times or as instructed by the system operator(s), and reports the results of completed exchanges to the participants. In the preferred embodiment, preestablished exchanges are conducted four times per day. In general, the OM System according to the preferred embodiment is structured as a modular collection of computer processes that exchange messages. The next subsection describes the general structure and implementation of this set of computer processes. The subsequent subsection describes the message types exchanged and the software architecture of these processes.

Detailed Description Text (170):

Client systems for the participant access are preferably grouped into classes which have similar characteristics, such as similar order complexity, similar OM system access performance, similar OM system access authority, and so forth. These classes include general clients 79, limited clients 80, trading workstations 81, and further client types A 83 and types B 84. These client computer systems run participant interface software, herein called "client interactive" software, adapted to particular client types and constructed according to the user interface specification appropriate to the particular client system. In more detail, general client systems 79 are for those participants who require the most general processing capabilities from their e-agents. As described previously, such processing capabilities include selecting commodities according to methods such as finding a constrained extremum of an objective function of commodity amounts or applying rules to commodity amounts. Therefore, the client interactive software for general clients is adapted to the entry or receipt of a large number of variables describing these capabilities, such as the variables identified in Table 3. Accordingly, this software includes screens for entry and display of these variables and the interface is preferably interactive. In other embodiments, this software can be non-interactive, for example, by being adapted to batch data entry by a participant.

Detailed Description Text (171):

On the other hand, limited client systems 80 are for participants with simpler exchange requirements. A type of limited client, the "list completion" client of Table 2, merely accepts any offer from the intermediary which includes commodities of interest and meets limited types of constraints. Such a client is specified by a more limited set of variables, including a list of commodities sought in an exchange, maximum and, optionally, minimum amounts of each commodity sought, and constraints such as tiering, dollar constraints, and price limit constraints. As described subsequently, limited clients may also be processed efficiently by the intermediary without creating separate e-agents. Limited clients may optionally be processed by general client systems and general client interface processes, since they can be specified by variables which are a special cases of those for general clients.

Detailed Description Text (173):

Glue client systems 82, also called herein the "glue," are more complex clients of the OM system. Although they are client systems of the OM system 40, they are in turn server systems to attached client systems of participants of various types, such as type A clients 83 and type B clients 84 attached by links 89. Client systems attached to glue clients, or to the glue, execute more capable client interactive software, which can direct financial commodity requests to various trading systems other than the OM system 40. Therefore, in addition to being linked to the OM system 40, glue clients 82 are also attached to other exchange systems 97, such as systems for trading in the NYSE or the National Market System of the NASD, and route exchange requests from their own attached client systems to the correct exchange system. As a router connected to the OM system, the glue clients preferably multiplex the OM system requests of their own attached clients over one

link, such as link 90.

Detailed Description Text (180):

Another function of the interface processes relates to orders that are submitted with a potential duration of several intermediated exchanges or several days. Some participant strategies and corresponding e-agents are designed for only a single intermediated exchange. If a participant employing such a strategy did not receive all desired amounts of commodities, then a new order must be constructed by the client interactive software and submitted to request any residual amounts. However, other participant strategies and corresponding e-agents permit update of a pending order by either removing satisfied commodity requests or by subtracting partially satisfied commodity amounts. The pending updated order remains for the next intermediated exchange for up to participant specified maximum number of exchanges or days. The interface processes for such participants, without involvement of the client interactive software, are responsible both for such order update and for maintaining the order pending according to the participant's specifications.

Detailed Description Text (183):

Order messages include basic and optional information and can be formatted into a variety of alternative formats. In the preferred embodiment a client presents basic portfolio information, that is identification of the financial commodities to be exchanged along with the maximum amounts of each commodity to be exchanged. Basic portfolio messages have multiple records of a format exemplified in Table 7.

Detailed Description Text (188):

After an intermediated exchange completes, the OM system returns exchange reports to each client. These reports include a list of commodity identifiers exchanged on behalf of this client, the amounts exchanged, the exchange price, and an indication of whether the exchange was a buy or a sell. Additionally, in the case of general clients with e-agents performing more complicated processing, the OM system can return special data reflecting the details of e-agent processing, for the participant to check that the e-agent is processing according to requirements, and where this is not the case, to alter parameters or rules to correct processing deficiencies.

Detailed Description Text (189):

Using query messages, a client or participant can query an OM system concerning, for example, the status of submitted orders, the time to the order cutoff for next scheduled intermediated exchange, current commodity prices, and so forth. The OM system returns responses to client queries in the query-response messages. In addition, OM system operators, using the trading workstation interactive application, with OM system operator authority, can submit command messages and receive command-response messages from the OM system. Exemplary commands include those for scheduling an intermediated exchange, controlling access to an intermediated exchange, querying exchange orders or the status or the progress of an intermediated exchange, querying and altering system configuration, querying and altering client authorization, and so forth. A further command provides for running test intermediated exchanges known as "scenarios." Such test exchanges are advantageous for the purposes of providing trading workstation users with a prediction of the results of the next exchange, of verifying that no orders or other data have been submitted that might cause an exchange to fail, and of removing such problematic data, if any. Upon receiving a command to perform such a scenario, the intermediary carries out a complete intermediated exchange using the currently submitted orders, but does not store these exchange results in the database. Further, only the trading workstation clients are informed of the results of a scenario; no reports are sent to the participants or to the tape reporting service. Finally, broadcast system messages can include messages indicating the cutoff of orders for the next intermediated exchange, the commencement of an intermediated exchange, and the completion of the exchange.

Detailed Description Text (190):

In addition to the client interfaces, the Order-Management system has interfaces to a source of commodity prices and to systems for publicly reporting the results of financial exchanges. E-agent strategies of the general clients and optional dollar imbalance or price ceiling constraints of the limited clients can require a snapshot of up-to-the-moment prices of participating commodities just before an intermediated exchange. This invention can use various sources of price data that provide on request and in a sufficiently timely fashion such a snap-shot.

Detailed Description Text (191):

However, in the case of financial commodities, currently available are "quote feeds," which either broadcast all quotes/trades of financial commodity prices or are capable of responding to a price query only for one commodity at a time. To use such a service, this invention preferably uses a ticker plant system, which includes ticker plant program 101, of FIG. 5, for linking to and monitoring quote feed 78 along with database 102 for accumulating commodity prices. The program monitors the quote feed for price information concerning securities of interest in upcoming intermediated exchanges, and maintains a database of such prices. At the beginning of an intermediated exchange, this database provides the up-to-the-moment prices of commodities participating in the exchange. Since illiquid commodities can appear on a quote feed only a few times each day, the ticker plant must monitor the entire universe of commodities likely to participate in upcoming exchanges. The ticker plant may also perform certain related functions, such as, discovering missing or bad prices, providing for manual price update, accumulating price statistics, and so forth. Preferably, the program of the ticker plant is constructed as a price information server that responds to queries with up-to-the-moment prices of multiple commodities. Thus, a client of the ticker plant is the order-manager system. Currently, preferred quote feed for the ticker plant is S&P Commstock, Inc. (Harrison, N.Y.).

Detailed Description Text (192):

For financial commodities, regulatory authorities require public reporting of all exchanges within established and stringent time limits. In order to satisfy such rules, an OM system can connect to public reporting services and can send to such services in appropriate formats messages indicating the results of each intermediated exchange. Such messages include asset identifiers along with amounts exchanged and exchange prices. For stocks and those bonds which are traded on the New York Stock Exchange ("NYSE"), the American Stock Exchange ("AMEX"), or the National Market System ("NMS"), such a reporting service is available from the Securities Industry Association Automation Corp. ("SIAC"). For options, such a reporting service is available from the Options Pricing Reporting Authority ("OPRA").

Detailed Description Text (194):

These OM system functions are described sequentially in more detail in the following paragraphs and subsections after description of the communication links between these functions. These links are used for inter-process messages. The supervisor maintains communication links, illustrated by link 99, with all processes in the OM system 40. Each instance of a client interface establishes a communication link both with the database subsystem 72 and with the exchange driver 73. For example, instance 85 of the general client interface establishes communication link 90 with database function 72 and communication link 91 with exchange driver function 73. Thereby, the intermediary itself need merely establish two links, link 92 with database subsystem 72 and link 93 with the exchange driver 73, and need not have knowledge of the number, identity, or addresses of any of the client interfaces. In addition, the intermediary establishes a link with the ticker plant 101, which acts as a server of up-to-the-moment commodity price information. The intermediary also establishes communication links with external tape reporting service 77, which provides public reporting of completed exchanges.

Detailed Description Text (197):

Concerning the intermediary in more detail, for recovery purposes, computation of an intermediated exchange is treated as a single operation, which either completes or fails as a unit. Therefore, database subsystem 72 stores sufficient state information, such as all input data, including order and order-correction messages, for an intermediary to be able to reconstruct its initial state just prior to commencement of an intermediated exchange. If the intermediary or an e-agent fails during the course of an intermediated exchange, all the e-agents and the intermediary are refreshed with the saved state information and the exchange restarted from the beginning upon operator command. Optionally, at operator discretion, an e-agent that failed during an exchange can be excluded from the restarted intermediated exchange. If an e-agent fails prior to an exchange, the intermediary can simply reinvoke the e-agent with its controlling portfolio and other order information. Also, the database stores information concerning the commodities exchanged immediately upon completion of an intermediated exchange. Therefore, if a system component fails during the reporting process after an exchange, the results of the exchange can be retrieved and the reporting process restarted.

Detailed Description Text (198):

Additionally, it is advantageous to test e-agents when they are submitted by participants from their client systems. Participants can submit parameters, rules, or entire e-agent programs which fail to correctly function. Failure of a single e-agent may lead to failure of an entire intermediated exchange. To avoid this possibility, the OM system should preferably test an e-agent for correct functions. This can be done by presenting each e-agent with a range of offers to verify that it does not fail and that it returns counter-offers satisfying the Agent Rule as discussed above. Unsatisfactory e-agents may be excluded from the intermediated exchange and their submitting participants notified.

Detailed Description Text (201):

In the case of intermediated exchanges of financial commodities, in which stringent time limits must be met for reporting of exchange results, it is advantageous that these results be promptly committed in the database before reporting. To meet these performance requirements, these results are first stored as a large binary block of unformatted data representing these results. Upon committing the exchange results, client and public reporting can begin. During reporting, the unformatted binary block can then be extracted and formatted into a standard relational row and column format for final storage in the relational database. Typically, direct formatted storage in the database is too slow to meet equity reporting requirements.

Detailed Description Text (202):

The database performs certain other functions in the OM system. First, the data about exchange inputs and outputs can be used to tailor intermediary heuristics. As previously described, the intermediary makes use of certain heuristics to meet the joint exchange goals of the participants and the intermediary. By rerunning stored, historical intermediated exchanges with varied heuristics and comparing results, these heuristics can be tailored. The database subsystem provides such retrospective data. Second, the database receives certain intermediate data for an intermediated exchange, including commodity prices used during the intermediated exchange and information tracking the process of the intermediary and e-agent computations. Such tracking information is useful to improve the performance of these computations. The database also stores system configuration information. This information includes communication addresses of the OM computer(s) and software processes, as well as identities, addresses and authorizations of clients permitted to access the OM system. This information is made available to the OM system processes during execution and to operators for display and modification. Hardware and software modularity and configuration flexibility are maintained in order to allow easy addition of new clients and participants, new client types, new e-agent computational methods, new hardware machines, new communication pathways, and so

forth.

Detailed Description Text (203):

Turning now to the exchange driver 73, it manages order, order-correction, and command messages received from the client systems directed to the intermediary 3, and also manages intermediated exchange results from the intermediary directed to the client systems. Therefore, first, exchange driver 73 receives input messages from its connections with the interface processes and forwards them over its single link 93 to the intermediary 3. After passing messages to the intermediary prior to an exchange, it waits for completion of the exchange. After the intermediated exchange completes, exchange driver 73 receives all the exchange results from the intermediary and distributes them appropriately. For each portfolio of each participant, it formats messages with the identifiers of the commodities exchanged, the amounts exchanged, and the exchange prices, and sends those messages to the interface process connected to that participant's client system. In order to distribute exchange results, the exchange driver can maintain information relating client identifiers with client interface network addresses. Also, the exchange driver receives commands directed to the intermediary, such as the command to prepare for an exchange and the command to initiate an exchange. Optionally, the exchange driver may periodically generate commands to initiate an exchange according to a schedule set by system operators, using the trading workstation interactive application. In the preferred embodiment, such commands originate from those trading work stations which have operator authority. The exchange driver also originates broadcast messages to the participants.

Detailed Description Text (204):

In the preferred implementation, each previously described software function of the order-manager system is implemented as a system process that may be multi-threaded. Each such process is executed on one of one or more computers. Communication connections between processes are implemented either within a computer for collocated processes, or, alternatively, over network interconnections between the OM system computers for remotely located processes. Preferably, all communication interconnections are managed according to a common network protocol. The number and capability of OM system computers and the arrangement and the capacity of network interconnections among these computers are chosen according to methods known in the system arts in order to achieve desired performance and throughput targets. In particular, since financial situations are increasingly fluid, it is preferable that an intermediated exchange of financial commodities be completed as fast as is reasonably possible after the command to initiate the exchange is received, e.g., preferably within 5-10 seconds. Therefore, the computers on which the intermediary and the e-agents are hosted are preferably capable of significant integer and floating-point numerical computations. Preferred computers for intermediary and e-agent functions are Sun UltraSparc work stations model 2, or equivalent computers of equal or greater capacity. These computers run the SunOS operating system and associated operating system components, for example communication drivers. They are interconnected by LANs, preferably an ethernet LAN operating at 100 mega-bps. The preferred network protocol is IP with TCP for managing interprocess sessions.

Detailed Description Text (205):

In more detail, for equities, an intermediated exchange must be completed and publicly reported within 90 secs. This requirement follows from National Association of Securities Dealers ("NASD") regulations which require that all trades of an equity at its most recent price be reported within 90 secs. Since the intermediated exchange, according to the preferred embodiment, commences by obtaining the up-to-the-moment prices of financial commodities to be exchanged, it must complete and report the trade within the 90 sec. window required by NASD. Preferably, the prices actually used are the most recent quote mid-spread prices, that is the average of the most recent bid and most recent asked prices. Further, since transmission time of input prices and output results can require from 15 to 30 secs., the actual intermediated exchange computation for equities must compute

within 60 to 75 secs., at most. Given the method of intermediated exchange computation, necessary computers are chosen to have the capability to perform the necessary computation within approximately 1 minute or less. Further, the method of intermediated computation, itself, is chosen so that it is possible to meet this requirement. For example, the rounding heuristic for accommodating integer constraints provides computational simplicity in order to meet this NASD window. Also, the current demand heuristic provides sufficiently rapid convergence.

Detailed Description Text (210):

As further illustrated in FIG. 6, intermediary process 3 includes three principal functions: allocation function 114, local data area function 113, and communications interface function 112. Allocation function 114 performs the actual computations necessary to generate offers to e-agents according to the preferred protocols for intermediated exchange. In the preferred embodiment, and especially for financial commodities, this computation is performed according to the methods of Section 5.2.2, which depends on the solution of a mixed integer-quadratic numerical optimization problem limited by described constraints. This problem can be solved by methods known in the art and available as software packages from commercial suppliers as discussed before.

Detailed Description Text (211):

Local data area function 113 is responsible for storing and retrieving most shared data used by the intermediary. It includes functions or methods to store and retrieve shared data objects, thereby providing an interface between communications interface function 112 and allocation function 114. Before the commencement of an exchange, the communication interface stores in the local data area, information generally necessary for an intermediated exchange, such as up-to-the-moment commodity prices. Also stored in the local data area 113 are the exchange requirements and objectives of certain limited function clients, such as list clients. These exchange requirements include their portfolio order and correction messages and any constraint requirements, such as dollar imbalance or tiering constraints. After an exchange, the communications interface 112 distributes the exchange results, which have been stored in local data area function 113 by the allocation function 114, to database 72, to exchange driver 73, and to tape reporting service 77. First, the exchange results, stored in an unformatted binary representation in the local data area, are quickly committed in the database in this binary form. These unformatted results are intelligible to the intermediary but are not formatted into database fields. After database commitment, the results are distributed to the other elements, optionally being translated into text form. For certain client interactive software that is capable of formatting the binary results no text translation is necessary. When recovering from a failure during exchange reporting after a completed exchange, the just completed exchange results are retrieved into local data area function 113 from database function 72 in order to restart the reporting process.

Detailed Description Text (212):

During the actual intermediated exchange, allocation function 114 first retrieves the previously described stored data, and constructs an in-memory representation of the mathematical programming ("MP") optimization problem that is solved to generate intermediary offers. To generate an offer, the intermediary passes this representation to MP library routines, which actually solve the optimization problem. The solution result is then updated in local data area function 113, in order that the exchange results are immediately available for distribution in case the e-agents accept the intermediary offers. If they do not accept their offers, the in-memory structures are updated with the e-agent counter-offers and the next round of the electronic negotiation proceeds. The in-memory MP representation is constructed in two phases in order that the intermediary is not committed to any particular set of MP library routines. In a first phase a general representation of the problem is constructed. In a second phase, a specific representation is constructed directed to the particular library routines currently used. For



example, in the preferred case of using CPLEX.TM. derived library routines, this second phase constructs a representation adapted to use by the CPLEX.TM. routines.

Detailed Description Text (219):

Before turning to a detailed description of the message flow in the intermediary machine(s) of the order-manager system, optimization of this message flow in order to take advantage of certain properties of limited, or list, clients or participants is discussed. Intermediated exchanges with certain limited clients can be treated separately from the exchanges with more general clients in order to decrease computational requirements and increase performance. Such special clients are those which have strategies that accept all offered commodities that are within specified basic constraints, if any. Among such clients are those participants that have selected the previously described list completion strategy.

Detailed Description Text (222):

Now with respect to FIG. 11, the messages exchanged between communications interface 112 of the intermediary 3 and connected external processes are as follows. Before an intermediated exchange, the exchange driver 73 sends to the communications interface 112 messages of the types indicated in block 200, including: portfolio messages, extended data block messages, correction messages, and commands from system operators. In more detail, portfolio messages include the list of financial commodities, perhaps by trading symbol or CUSIP number, along with the maximum amounts to buy or sell. In addition, these messages indicate certain parameterized constraints, such as minimum exchange amount, cash imbalance, and tiering constraints. Such information, preferably packaged as a single message, is needed for all clients, but is adequate to completely describe only the limited clients which are processed in the previously described optimized fashion. For general clients, extended data block messages are sent which include parameters sufficient to describe the general strategies and constraints according to, for example, the exemplary methods for counter-offer generation described in Section 5.2.1. In a preferred implementation for general clients, this extended information is packaged together with portfolio information in a single message. Alternatively, it can be packaged as a plurality of separate messages. The communications interface accepts correction messages, which correct or alter any exchange parameter for any client prior to commencement of an exchange. For general clients, it is preferred that a correction message replace all previously supplied parameters with new parameters, whether or not changed. Finally, commands from system operators can query the state of intermediary 3 or initiate an intermediated exchange. An exemplary exchange initiation command is represented by "Exchange!". The communications interface function 112 returns validation and exchange result messages to the exchange driver 73, as indicated in block 201. Receipt of all the input messages is acknowledged in a validation message. Also, after completion of an intermediated exchange, communications interface function 112 retrieves exchange results from the local data area and distributes them to the exchange driver 73 and tape reporting process 77. To the exchange driver, the exchange results are distributed grouped by client or participant in a form adapted to further distribution to clients across the client interface processes.

Detailed Description Text (223):

Just before commencement of an intermediated exchange, communications interface function 112 requests the most current price data from ticker plant 101 for the commodities participating in the exchange and receives the prices in a message indicated in block 203. The identity of participating commodities is determined by the allocation function 114, as is described subsequently. After completion of an exchange, the communications interface returns exchange results to the tape reporting service 77 as indicated in block 202. The results are distributed as a list of exchanges by commodity in form adapted to the particular reporting service.

Detailed Description Text (225):

FIG. 7 illustrates the messages exchanged between each pair of principal internal components of the intermediary 3 of FIG. 6. This figure illustrates an embodiment that is optimized to specially treat limited, or list, clients, which require one, or at most a small predetermined number of, rounds of negotiation according to the preferred protocol. Further, in a preferred object-based implementation, each message type illustrated in FIG. 7 is sent by invoking methods in the object instance representing the receiving function. Message types in block 130 are sent from the communications interface 112 to the local data area 113 at the indicated times. Thus, prior to an exchange, portfolio and constraint messages, and corrections to these messages, for those limited clients with the previously described optimized processing, are sent to the local data area. At the commencement of an exchange, the communications interface also sends prices for the commodities to be exchanged to the local data area. Since the local data area preferably stores most shared data needed by the intermediary, additional types of such data as required are forwarded from the communications interface for storage in the local data area. Also, as indicated in block 130, for recovery of the failure of an exchange, the communications interface re-sends these portfolio messages to the local data area, and for recovery of the failure of reporting, the communications interface retrieves the results of the immediately previous exchange and sends them to the local data area 113. As indicated in message block 131, after an intermediated exchange, the local data area 113 returns the results of the exchange to communications interface 112 for distribution.

Detailed Description Text (226):

The message types in block 134 are sent from the communications interface 112 to the allocation function 114. Thus, prior to an exchange, and for recovery during exchange failure, the communications interface 112 sends to the allocation function 114 those messages defining the exchange requirements and objectives of general clients. Such messages include at least extended data block messages and, also, portfolio messages, where several messages are used to define a general client. When the allocation function receives messages defining a general client portfolio, it starts an e-agent program of the processing type defined by the model used by the client on the appropriate computer and the defining data is passed to it. For example, in the case of financial commodities, it is preferred that the e-agent process offers according to mean-variance portfolio methods, as described in Section 5.2.1. In this case, the information defining the e-agent can include one or more of the variables listed in Table 3. Alternatively, the e-agent can process according to procedural rules, and the defining information is a representation of these rules. Additionally, communications interface 112 passes to allocation function 114 relevant operator commands, such as the command Exchange! for initiating an intermediated exchange. Since shared data is preferably communicated through the local data area 113, the allocation function returns no messages directly to the communication interface. In an alternative embodiment, the communications interface can communicate directly with the e-agents, in which case it passes only commands directly to the allocation function.

Detailed Description Text (227):

Message types indicated in blocks 132 and 133, respectively, are sent between the allocation function and the local data area. Thus, at the commencement of an intermediated exchange, the allocation function 114 retrieves up-to-the-moment commodity price data from the local data area 113, both for its use and for forwarding to the e-agents. The allocation function also fetches all data from the local data necessary for it to build an in-memory representation of its mathematical programming problem for offer generation. During the protocol of an intermediated exchange, the local data area and allocation function exchange such shared local data as is necessary for the computations performed by the allocation function's. Also portfolio and constraint data is provided to the allocation function from the local data area for those limited clients whose counter-offers are generated directly by the allocation function. Finally, when an exchange is completed, exchange results are returned to the local data area for storage before

further distribution.

Detailed Description Text (228):

FIG. 8 illustrates the messages exchanged between the e-agent 1 and the allocation function 114 of intermediary 3 across link 120. Message types in block 135 are sent from the allocation function to the e-agent, and message types in block 136 are returned from the e-agent. In general, an e-agent responds to messages from the intermediary and does not independently generating messages to an intermediary. E-agents respond to at least two general types of messages from the intermediary, queries for an initial e-agent opening message and queries for e-agent counter-offer messages to previous intermediary offers. At the commencement of an intermediated exchange, the intermediary queries the e-agents for their initial openings. In response, each e-agent specifies the maximum amount of each commodity that it is interested in buying or selling in this intermediated exchange. Optionally, an e-agent can preserve the flexibility to be either a buyer or a seller of a particular commodity, depending on the course of the intermediated exchange, by specifying both a maximum amount to buy and a maximum amount to sell in the initial opening message. During the course of the preferred protocol of an intermediated exchange, an e-agent responds to an offer from the intermediary with a counter-offer. The counter-offer specifies the amounts of each commodity from the offer that the agent is interested in buying or selling at this round of the negotiation. An e-agent may not counter-offer to buy or sell more than the intermediary offered in the immediately preceding offer message. Optionally, the e-agent can simultaneously offer to buy and sell the same commodity. The only limitation on e-agent generation of counter-offers is given by the preferred protocol for intermediated exchange as previously discussed.

Detailed Description Text (229):

In more detail, before an intermediated exchange, allocation function 114 passes extended data blocks and other messages defining the exchange requirements and objectives of a particular participant to the associated e-agent. In an alternative implementation, the allocation function can also invoke e-agents for limited clients, such as for list clients. In this case, all client definitions and objectives are represented by appropriate e-agents and all portfolios, constraints, and objectives are sent to e-agents. Also before an intermediated exchange, an e-agent can be tested by the intermediary sending one or more pairs of offers, followed by a query for the e-agent's counter-offer. Such testing can minimize the chances of admitting a failure-prone e-agent to an exchange.

Detailed Description Text (230):

Next, at the commencement of an intermediated exchange, the allocation function forwards up-to-the-moment price data to e-agents. Possibly in view of this price data, each e-agent determines the financial commodities, described by symbols or CUSIP numbers, which it is interested in trading in this exchange and sends this information to the intermediary. The intermediary then transmits to the e-agent those commodities that are to be actually exchanged in the current exchange, that is those commodities which have at least one e-agent interested in buying and at least one other e-agent interested in selling. The e-agents next transmit their opening messages, which are lists of the commodities together with maximum amounts that the e-agent is interested in exchanging. Alternatively, e-agents can transmit only opening messages that have both commodities of interest and the upper bounds.

Detailed Description Text (231):

During the intermediated exchange, allocation function 114 and e-agents 1 exchange offers and counter-offers according to the preferred protocol for intermediated exchanges. Optionally, during an intermediated exchange, an e-agent can transmit to the allocation function certain data reflecting the process of its counter-offer generation, in order that its participant can be assured of its proper functioning and improve future functioning. After an intermediated exchange completes, certain e-agents return an allocation message to allocation function 114. Such e-agents

represent participants that exchange multiple separate portfolios, general or limited, according to the same requirements and objectives. In this case, one e-agent performs the intermediated exchange for a portfolio combined from these multiple separate portfolios, and on completion of the exchange, returns to the intermediary the allocation of its final accepted offer among the multiple separate portfolios which it is managing.

Detailed Description Text (232):

E-agents are implemented in a manner similar to that of the intermediary, and, especially, similar to that of the allocation function of the intermediary. Thus, preferably, e-agents are implemented with an object-oriented methodology, for example in C++. They include methods invoked by the allocation function for sending and receiving the described messages. For financial commodities selected according to mean-variance portfolio methods, the e-agents preferably employ commercially available computational packages in a manner similar to the allocation function. These methods of such packages are capable of solving the constrained linear, quadratic, continuous, or mixed-integer optimization problems in order to compute counter-offers. Further, they construct in-memory representation of their mathematical programming problems in a manner similar to that of the intermediary.

Detailed Description Text (234):

In more detail, after receiving the Exchange! command, the intermediary requests up-to-the-moment asset prices and sends them to connected e-agents at step 151. The e-agents determine the financial commodities of interest for this exchange in view of these prices, and return a list of the commodities of interest upon query by the intermediary at step 152. At step 153, the intermediary determines those commodities that can be exchanged in this intermediated exchange and sends that list to the connected e-agents. The commodities that can be exchanged are those for which at least one e-agent has indicated an interest in buying and at least one other e-agent has indicated an interest in selling. Using the list of commodities that can actually be exchanged, the allocation function and the e-agents update, respectively, their offer and counter-offer computation methods to consider only those commodities that can actually be exchanged. Thereby, commodities that are not to be exchanged are ignored in these computations, and computational demands are decreased. Next at step 154, the exchange negotiation begins when the intermediary queries the e-agents for the commodities of interest along with the maximum, and optionally minimum, amounts to be exchanged. Alternatively, these initialization steps can proceed in different orders which have similar effects. For example, step 152 can be combined with step 154 so that the intermediary determines the commodities to be actually exchanged from the e-agents' opening messages. Also, the intermediary can delay making prices available to the e-agents until after receiving the e-agents' opening messages at step 154.

Detailed Description Text (235):

Next, at steps 155-158, the exchange negotiation is performed. At step 155, the intermediary generates offers to all clients by, preferably, allocating the maximum amount of commodities for exchange in a fair manner. For financial commodities, this is preferably performed according to the methods described in section 5.2.2. Offer determination is optimized within the constraints on the amounts to be exchanged according to the current round of negotiation according to the preferred protocol, together with any tiering, cash imbalance, or other constraints of the limited clients which are specially processed during the intermediary offer generation. During this optimization, offer amounts not meeting clients' minimum exchange requirements are set to zero, and the excess is reallocated optimally among the other clients. The commodity amounts in the computed offers are rounded to round-lots, and any rounding excess is fairly allocated among the e-agents exchanging this commodity, according to the previously described method. At step 156, the generated and rounded offers are then sent to the e-agents representing general clients. Offers for limited clients, such as list clients, can be automatically accepted by the intermediary, since they necessarily fall within the

constraint bounds of these clients, which, in fact, constrained the intermediary's offer generation at step 155. At step 157, the allocation function receives from the e-agents their counter-offer amounts selected from the preceding offer amounts. If all the counter-offer amounts equal the preceding offer amounts, test 159 terminates the intermediated exchange. If any counter-offer amount does not equal its preceding offer amount, then the allocation function returned to step 155 to compute new offers for all the clients.

#### Detailed Description Text (238):

Turning now to the detailed message types recognized, if an e-agent receives a query assets message, at step 172 it returns a message to the intermediary with a list of the commodities of interest in this exchange. When an e-agent receives a prices message from the intermediary, at step 174 it computes the maximum and minimum amounts of each commodity that it is interested in trading in this exchange. When an e-agent receives a "send commodity" message, at step 176 it updates its counter-offer computation methods with the commodities to be actually exchanged. Thereby, commodities in which it was interested but which are not to be exchanged are not considered in future computations. This increases the efficiency of e-agent counter-offer computation. When an e-agent receives a query opening message, at step 178 it sends the opening message of the preferred negotiation protocol described above. This message includes the assets of interest together with their maximum and minimum amounts, these limits having been computed at step 174. Steps 171-178 perform e-agent initialization for this particular intermediated exchange. As described for the intermediary, these steps may be altered or combined in various fashions corresponding with similar alternatives for the intermediary. Finally, when an e-agent receives an offer message, at step 180 it computes its selection, which is preferably optimized, from the commodity amounts offered, which it returns when queried. When an e-agent receives a query counter-offer message, at step 182 it returns to the intermediary these counter-offered commodity amounts.

#### Detailed Description Paragraph Table (2):

TABLE 2	Utility Function Terms and Strategies	Commodity Trans.	Strategy Preference	Risk Costs	Constraints
	Active with no	.cndot.	.cndot.	.cndot.	.cndot.
	risk Active with no	.cndot.	.cndot.	.cndot.	.cndot.
	Characteristics	.cndot.	.cndot.	Opportunity	.cndot.
				Cost List Completion	.

#### Detailed Description Paragraph Table (3):

TABLE 3	E-agent Variables	Variable Meaning
	h	Vector of current <u>commodity</u> holdings
	b	Vector of <u>commodity</u> amounts to buy
	s	Vector of <u>commodity</u> amounts to sell
	.DELTA..omega.	Vector of changes in portfolio holdings due to amounts bought and sold
	.DELTA..omega.. <sup>sup.1</sup> ; .DELTA..omega.. <sup>sup.u</sup>	Vectors with positive elements which give the upper and lower bounds on the amounts of each <u>commodity</u> to buy or to sell
	.omega.	Vector of <u>commodity</u> holdings after buying and selling the amounts indicated in vectors b and s
	.omega.. <sup>sup.1</sup> ; .omega.. <sup>sup.u</sup>	Vectors with positive elements which give the upper and lower bounds on the amounts of each <u>commodity</u> to have in a final portfolio
	.alpha.	Vector indicating the expected return, or other numerical preference measure, for each <u>commodity</u>
	.SIGMA.	Matrix giving the covariance of the expected returns, or other numerical risk measure, for all pairs of <u>commodities</u> , i.e. the risk model
	B	Vector of the holdings of a benchmark portfolio against which risk is judged; if set to 0, then risk is judged absolutely without reference to any benchmark
	.gamma.	Scalar measuring the aversion to risk; if set to 0, risk is ignored in generating <u>counter-offers</u>
	.sigma.. <sup>sup.u</sup>	Scalar which limits the maximum value of the risk measure T (.DELTA..omega.)
		Separable model of transaction costs giving the transaction costs for the net buys and sells indicated by .DELTA..omega.
	.delta.	Scalar measuring the aversion to transaction costs; if set to 0, transaction costs are ignored in generating <u>counter-offers</u>
	C	Matrix providing linear constraints on the <u>commodities</u> in a final portfolio; an

exemplary such matrix groups financial commodities into industry sectors c.sup.1 ; c.sup.u Vectors providing lower and upper bounds, respectively, for the linear constraints on the final portfolio .phi. Vector measuring the aversion to missing each linear constraint bound; if an element is set to 0, errors in that bound are ignored in the utility function and the constraint is left rigid S.sup.1 ; S.sup.u Vectors with positive elements measuring the amount by which the linear constraint bounds are missed on the low-side and up-side, respectively; also known as slack variables D Matrix providing linear constraints on the changes in portfolio holdings; an exemplary such matrix includes commodity prices and measures the dollar imbalance of all the exchanges of the counter offer d.sup.1 ; d.sup.u Vectors providing lower and upper bounds, respectively, for the linear constraints on the changes in portfolio holdings

Detailed Description Paragraph Table (5):

BEGIN IF { (Shares of IBM Stock offered for sale >= 1000 shares) & (pork-bellies offered for purchase >= 10 units) } THEN { (counter-offer to buy IBM stock <= 100,000 shares) & (and counter-offer to sell an equivalent dollar amount of pork-bellies) }; IF { grapefruit is offered for sale at less than \$1 per pound } THEN { counter-offer to buy grapefruit <= 10 pounds } ELSE IF {bananas are offered for sale at less than \$2 per pound } THEN counter-offer to buy bananas <= 4 pounds } ELSE IF { figs are offered for purchase at greater than \$3 per pound } THEN { counter-offer to sell figs <= 20 pounds }; END.

Detailed Description Paragraph Table (6):

TABLE 5	Intermediary Variables	Variable
Meaning		B.sup.u.sub.i,j ; S.sup.u.sub.i,j
Maximum amount of <u>commodity</u> j to buy or sell in this exchange, respectively, indicated in e-agent i's opening message B.sup.1.sub.i,j ; S.sup.1.sub.i,j		
Minimum amount of <u>commodity</u> j to buy or sell in this exchange, respectively, indicated in e-agent i's opening message; if no minimum indicated, 0 is assumed		
Y.sup.b.sub.i,j ; Y.sup.s.sub.i,j Binary threshold variables are set to 1 if the e-agent i receives in the current offer its minimum buy or sell amounts, respectively, of <u>commodity</u> j; otherwise, they are set to 0		
b.sub.i,j ; s.sub.i,j Amount of <u>commodity</u> j to buy or sell, respectively, offered to e-agent i by the intermediary, as determined according to intermediary objectives		
b.sup.u.sub.i,j ; s.sup.u.sub.i,j Maximum amount of <u>commodity</u> j which e-agent i can buy or sell according to the preferred protocol		
d.sup.buy.sub.i,j ; d.sup.sell.sub.i,j Current demands, or upper bounds, according to the preferred protocol on the amount of <u>commodity</u> j which e-agent i can buy or sell, respectively, at this round of the protocol		
w.sup.b.sub.i,j ; w.sup.s.sub.i,j The relative pro-rata amount of <u>commodity</u> j to buy or sell in this exchange, respectively, determined from the amounts in e-agent i's opening message compared to the total amounts to buy or sell, indicated in all the e-agents opening messages .gamma. A controllable parameter to adjust the tradeoff between fairness and amounts allocated		
O.sub.1, .theta..sub.1 Tiering-constraint e-agent subsets: for each pair of subsets associated with a given 1, no e-agent in the first subset wishes to trade with any e-agent in the second subset		
.delta..sup.b.sub.i ; .delta..sup.s.sub.i Optional fairness weights used by the intermediary to adjust the fairness of the allocation for e-agent i in determining buy or sell amounts to offer		

CLAIMS:

1. A computer system for electronic intermediated exchange of a plurality of commodities among a plurality of participants comprising:

- a. one or more computer-based machines;
- b. a plurality of electronic agent (e-agent) computer programs running on at least

one of said computer-based machines, wherein each said participant is associated with at least one of said e-agent computer programs, and each said e-agent computer program stores in an electronic memory digital data representing commodity exchange objectives of its associated participant; and

c. an electronic intermediary computer program running on at least one of said computer-based machines, wherein said intermediary computer program stores in an associated electronic memory digital data representing commodity exchange objectives of the intermediated exchange and exchanges electronic offer and electronic counter-offer messages with said e-agent computer programs;

wherein (i) said e-agent computer programs receive said electronic offer messages from said intermediary computer program, generate said electronic counter-offer messages according to said exchange objectives of said associated participants, and send said electronic counter-offer messages to said intermediary computer program, and (ii) said intermediary computer program receives said electronic counter-offer messages from said e-agent computer programs, generates said electronic offer messages according to said exchange objectives of said intermediated exchange, and sends said electronic offer messages to said e-agent computer programs.

2. The computer system of claim 1 wherein said commodities are intangible commodities.

3. The computer system of claim 1 wherein said exchange of electronic messages between said intermediary computer program and said e-agent computer programs converges to an exchange of said commodities, that is substantially satisfactory both to said e-agent computer programs, according to said digital data representing said commodity exchange objectives of said participants, and also to the intermediary computer program, according to said digital data representing commodity exchange objectives of the intermediated exchange.

4. The computer system of claim 1 wherein said electronic offer messages contain digital data representing the amounts of said commodities that said intermediary computer program offers to said e-agent computer programs, and wherein said electronic counter-offer messages contain digital data representing the amounts of said commodities that said e-agent computer programs accept from said intermediary computer program.

5. The computer system of claim 4 wherein said exchange of electronic messages terminates when said e-agent computer programs generate electronic counter-offer messages accepting all the amounts of commodities offered in the immediately preceding electronic offer messages received from said intermediary computer program.

6. The computer system of claim 4 wherein said e-agent computer programs generate electronic counter-offer messages accepting amounts of commodities that are less than or equal to the amounts offered in one or more of the preceding electronic offer messages received from said intermediary computer program.

8. The computer system of claim 4 wherein the e-agent computer programs and the intermediary computer program exchange messages according to sequential rounds of an electronic negotiation, each round of said negotiation comprising said intermediary computer program sending electronic offer messages to said e-agent computer programs followed by said e-agent computer programs sending electronic counter-offer messages to said intermediary computer program.

9. The computer system of claim 8 wherein said electronic memory associated with said intermediary computer program further stores digital data representing a plurality of current and preceding bounds, each said current bound representing the maximum amount of a particular commodity that can be offered to a particular e-

agent computer program in a current round of said electronic negotiation and each said preceding bound being a current bound from a preceding round of said electronic negotiation, and wherein said intermediary computer program generates electronic offer messages offering amounts of commodities less than or equal to the appropriate one of said current bounds.

10. The computer system of claim 9 wherein said plurality of current bounds depends at least on commodity amounts in said intermediary electronic offer messages, said e-agent electronic counter-offer messages, and said preceding bounds from one or more preceding rounds of said electronic negotiation.

12. The computer system of claim 9 wherein said plurality of current bounds depends at least on commodity amounts in said e-agent electronic counter-offer messages and on the preceding bounds from the immediately preceding round of said electronic negotiation.

13. The computer system of claim 12 wherein said electronic memory associated with said intermediary computer program further stores digital data representing a selected round of said electronic negotiation, wherein before said selected round of negotiation said plurality of current bounds are selected to be between commodity amounts in said e-agent electronic counter-offer messages and said preceding bounds of the immediately preceding round of said electronic negotiation, and wherein after said selected round of negotiation the plurality of current bounds are selected to be equal to e-agent electronic counter-offer messages of the immediately preceding round of said electronic negotiation.

14. The computer system of claim 13 wherein before said selected round of negotiation said plurality of current bounds are selected to be substantially a weighted average of the commodity amounts in said e-agent electronic counter-offer messages and said preceding bounds of the immediately preceding round of said electronic negotiation.

15. The computer system of claim 1 wherein said e-agent computer programs further send electronic opening messages to said intermediary computer program before said exchange of electronic offer and counter-offer messages, each said electronic opening message including digital data representing maximum amounts of commodities each participant will exchange in said intermediated exchange.

16. The computer system of claim 1 wherein said electronic memory associated with said intermediary computer program further stores digital data representing a plurality of bounds on selling or buying of each commodity by each e-agent computer program, and wherein said commodity exchange objectives of said intermediary computer program comprise that a substantially maximized amount of commodities are exchanged in said intermediated exchange subject to constraints (i) that for each said commodity the total amount sold equals the total amount bought by all said e-agent computer programs, and (ii) that for each commodity the amount sold or bought by each e-agent computer program is less than the appropriate one of said bounds.

17. The computer system of claim 16 wherein said commodity exchange objectives of said intermediary computer program further comprise that a measure of the unfairness of the share of commodities offered to each e-agent computer program is substantially minimized.

18. The computer system of claim 17 wherein said measure of unfairness increases substantially as the share of commodities offered to each e-agent computer program differs from a pro-rata share.

19. The computer system of claim 18 wherein said measure of unfairness increases substantially as the square of the difference of the share of commodities offered to each e-agent computer program differs from a pro-rata share.



20. The computer system of claim 18 wherein said pro-rata share for a commodity for an e-agent computer program depends at least on the ratio of said bounds for that commodity for that e-agent computer program to the sum of the bounds for that commodity for all the e-agent computer programs.

21. The computer system of claim 18 wherein said measure of unfairness includes a plurality of adjustable factors, each factor associated with an e-agent computer program and for adjusting the rate of increase of said measure of unfairness as the share of commodities offered to an e-agent computer program differs from a pro-rata share.

22. The computer system of claim 1 wherein said electronic offer messages contain digital data representing the amounts of commodities offered to said e-agent computer programs, and wherein said intermediary computer program generates said commodity amounts for said electronic offer messages by substantially maximizing the value of a utility function of said amounts of commodities subject to e-agents constraints.

23. The computer system of claim 22 wherein said utility function comprises a difference of a first terms and a second term, said first term representing the total amount of all commodities offered to said e-agent computer programs and said second term representing the unfairness of the share of commodities offered to said e-agent computer programs.

25. The computer system of claim 22 wherein said commodities are exchanged in whole commercial units, and wherein any fractional commercial units generated by substantially maximizing the value of said utility function are reallocated among said e-agent computer programs in a substantially fair manner, whereby only whole commercial units of commodities are actually offered.

26. The computer system of claim 1 wherein said electronic counter-offer messages contain digital data representing the amounts of said commodities that said e-agent computer programs accept from said intermediary computer program, and wherein at least one of said e-agent computer programs generates electronic counter-offer messages by accepting all commodity amounts previously offered by said intermediary computer program and limited by pre-specified maximum commodity exchange bounds and by optional constraints.

27. The computer system of claim 1 wherein said electronic counter-offer messages contain digital data representing the amounts of said commodities that said e-agent computer programs accept from said intermediary computer program, and wherein at least one of said e-agent computer programs generates electronic counter-offer messages by executing a computer program that substantially maximizes the value of a utility function of said commodity amounts.

29. The computer system of claim 28 wherein said utility function comprises a difference of two terms, a first term representing the expected return from a portfolio having said commodity amounts and a second term representing the risk of a portfolio having said commodity amounts.

31. The computer system of claim 1 wherein said electronic counter-offer messages contain digital data representing the amounts of said commodities that said e-agent computer programs accept from said intermediary computer program, and wherein at least one of said e-agent computer programs for said associated participant generates electronic counter-offer messages by executing procedural rules having variables referring to said commodity amounts.

38. The computer system of claim 1 further comprising communications means for sending digital information representing said electronic offer messages and said

electronic counter-offer messages between said e-agent computer programs and said intermediary computer program.

42. The computer system of claim 1 wherein said e-agent computer programs receive electronic order messages from computers of said associated participants, said electronic order messages containing digital data representing said commodity exchange objectives of said associated participants, and wherein said intermediary computer program sends electronic results messages to said computers of said participants, said electronic results messages containing digital data representing the results of an intermediated exchange.

43. The computer system of claim 42 wherein said digital data representing said commodity exchange objectives of said participants is tested before said electronic intermediated exchange begins.

45. A computer implemented method for an electronic intermediated exchange of a plurality of commodities among a plurality of participants comprising the electronic negotiation steps of:

a. sending a plurality of electronic offer messages generated by an intermediary computer program to a plurality of e-agent computer programs, each e-agent computer program associated with and representing one of said participants, each said electronic offer message including digital data representing amounts of commodities offered to said e-agent computer programs by said intermediary computer program;

b. sending a plurality of electronic counter-offer messages generated by said e-agent computer programs to said intermediary computer program, each said electronic counter-offer message including digital data representing amounts of commodities accepted by said e-agent computer program; and

c. repeating steps (a) and (b) until the amounts of commodities in said electronic offer messages are substantially satisfactory to said e-agent computer programs, according to exchange objectives of said participants stored as digital data accessible to said e-agent computer programs, and to said intermediary computer program, according to objectives for said intermediated exchange stored as digital data accessible to said intermediary computer program.

46. The method of claim 45 wherein said electronic counter-offer messages generated by said e-agent computer programs represent accepted amounts of commodities that are less than or equal to amounts of commodities represented in one or more of said preceding electronic offer messages received from said intermediary computer program.

48. The method of claim 45 wherein step (c) terminates when said e-agent computer programs generate electronic counter-offer messages representing acceptance of the total amounts of commodities offered in the immediately preceding electronic offer messages received from said intermediary computer program.

49. The method of claim 45 wherein step (a) further comprises said intermediary computer program, first, determining digital data representing a plurality of bounds, each said bound representing a maximum amount of a particular commodity that can be offered to a particular e-agent computer program in a current round of said electronic negotiation, and second, generating said electronic offer messages representing offered amounts of commodities less than or equal to the appropriate one of said bounds.

50. The method of claim 49 further comprising before step (a) a step of sending a plurality of electronic opening messages from said e-agent computer programs to said intermediary computer program, each said electronic opening message including digital data representing maximum amounts of commodities participants will exchange

in said intermediated exchange, and wherein said intermediary determines said bounds initially to be said maximum amounts.

52. The method of claim 49 wherein said plurality of bounds in a current round of said negotiation depends on commodity amounts represented in said intermediary electronic offer messages, said e-agent electronic counter-offer messages, and said bounds from one or more preceding rounds of said negotiation.

54. The method of claim 49 wherein said plurality of current bounds depends at least on commodity amounts represented in said e-agent electronic counter-offer messages and on said bounds from the immediately preceding round of said negotiation.

55. The method of claim 54 wherein said plurality of bounds depends at least on a weighted average of commodity amounts represented in said e-agent electronic counter-offer messages and said bounds from the immediately preceding round of said negotiation.

56. The method of claim 55 wherein after a selected round of said negotiation said bounds are determined to be equal to commodity amounts represented in said e-agent electronic counter-offer messages from the immediately preceding round of said negotiation.

57. The method of claim 45 further comprising before step (a) a step of sending from said intermediary computer program to said e-agent computer programs a plurality of electronic initial messages, each said electronic initial message including digital data representing the particular commodities that can be exchanged in said intermediated exchange.

59. The method of claim 45 further comprising after step (c) a step of sending a plurality of electronic results messages to each said participant, each said electronic results message including digital data representing the amounts of commodities in said satisfactory electronic offer message.

62. A computer implement method for representing a participant in an intermediated exchange of commodities, said intermediated exchange performed by an electronic negotiation with an intermediary computer program, said method comprising:

a. receiving an electronic order message from a computer of said participant, said electronic order message including digital data representing the objectives of said participant for said intermediated exchange in order that e-agent computer program can represent said participant;

b. receiving one of a plurality of electronic request messages from said intermediary computer program; and

c. sending one of a plurality of electronic response messages to said intermediary computer program in response to said electronic request message, said electronic response message being

(i) an electronic opening message, if said electronic request message was a query for an electronic opening message, said electronic opening message including digital data representing the maximum amounts of commodities that said e-agent computer program will exchange in said intermediated exchange, and

(ii) an electronic counter-offer message, if said electronic request message was an electronic offer message, said electronic offer message including digital data representing amounts of commodities offered to said e-agent computer program by said intermediary computer program, said electronic counter-offer message including digital data representing amounts of commodities accepted by said e-agent computer

program as determined according to exchange objectives, said accepted amounts being less than or equal to said offered amounts and being all equal to said offered amounts only if said offered amounts meet said exchange objectives.

63. The method of claim 62 further comprising, between steps (a) and (b), a step of exchanging one or more electronic initial messages between said e-agent computer program and said intermediary computer program, said electronic initial messages including digital data representing commodities of interest to said participant according to said exchange objectives as determined by said e-agent computer program, and commodities participating in said intermediated exchange with prices for said participating commodities as determined by said intermediary computer program.

64. The method of claim 62 wherein said exchange objectives are expressed as procedural rules which determine accepted amounts of commodities from offered amounts of commodities.

66. The method of claim 65 wherein said exchange objectives are expressed as utility function of commodity amounts, and wherein accepted commodity amounts substantially maximize said utility function subject to maximum amount constraints given by said offered commodity amounts.

69. A computer implemented method for an intermediated exchange of commodities among a plurality of participants, each participant represented by an e-agent computer program, said method comprising:

a. sending electronic opening messages to an intermediary computer program from said e-agent computer programs, said electronic opening messages including digital data representing the maximum amount of each commodity that each e-agent computer program will exchange in said intermediated exchange;

b. sending electronic offer messages by said intermediary computer program to said e-agent computer programs, each said electronic offer message including digital data representing amounts of commodities currently offered to each e-agent computer program, said amounts being determined so that for each commodity the amount being offered for sale by all the e-agent computer programs equals the amount being offered for purchase by all the e-agent computer programs;

c. receiving electronic counter-offer messages by said intermediary computer program from said e-agent computer programs, each said electronic counter-offer message including digital data representing amounts of offered commodities accepted by each said e-agent computer program, said accepted commodity amounts being less than or equal to said offered commodity amounts;

d. repeating steps (b) and (c), each repetition being a round of an electronic negotiation, until said e-agent computer programs accept all the amounts of commodities offered, said accepted amounts being final commodity amounts; and

e. sending results electronic messages to computers of said participants, said electronic results messages including digital data representing said final commodity amounts.

70. The method of claim 69 further comprising before step (a), a step of exchanging one or more electronic initial messages between said intermediary computer programs and said e-agent computer programs, said electronic initial messages including digital data representing commodities that said e-agent computer programs will exchange in said intermediated exchange, and commodities actually participating in said intermediated exchange with prices for said participating commodities.

71. The method of claim 69 wherein step (b) further comprises said intermediary

computer program, first, determining digital data representing a plurality of bounds, each said bound representing a maximum amount of a particular commodity that can be offered to a particular e-agent computer program in a current round of said electronic negotiation, and second, generating said electronic offer messages representing offered amounts of commodities that are less than or equal to said bounds.

74. The method of claim 71 wherein said plurality of bounds in a current round of said negotiation depends at least on commodity amounts represented in said intermediary electronic offer messages, said e-agent electronic counter-offer messages, and said bounds from one or more preceding rounds of said negotiation.

76. The method of claim 71 wherein said plurality of current bounds depends at least on commodity amounts represented in said e-agent electronic counter-offer messages and on said bounds from the immediately preceding round of said negotiation.

77. The method of claim 76 wherein said plurality of bounds depends at least on a weighted average of commodity amounts represented in said e-agent electronic counter-offer messages and said bounds from the immediately preceding round of said negotiation.

78. The method of claim 77 wherein after a selected round of said negotiation said bounds are determined to be equal to commodity amounts represented in said e-agent electronic counter-offer messages from the immediately preceding round of said negotiation.

79. The method of claim 69 further comprising before step (a) a step of sending from said intermediary computer program to said e-agent computer programs a plurality of electronic commodity messages, each said electronic commodity message including digital data representing the particular commodities that can be exchanged in said intermediated exchange.

81. An order-manager computer system for electronic intermediated exchange of a plurality of commodities among a plurality of participants, said computer system comprising:

a. one or more computer-based machines;

b. a plurality of client-interface electronic processes running on one or more of said computer-based machines for communicating with computer-based machines of said participants in order to receive from said participants electronic order messages representing exchange objectives of said participants and to send to said participants electronic results messages representing the commodities exchanged in said intermediated exchange;

c. an exchange-driver electronic process running on one of said computer-based machines for transferring said electronic order messages and said electronic results messages between said client-interface processes and an intermediary electronic process;

d. an electronic database running on one of said computer-based machines for storing copies of said order and said electronic results messages, and, in event of process failure in said order-manager computer system, for retrieving said message copies in order to restart said failed process; and

e. a plurality of e-agent electronic processes running on one or more of said computer-based machines, each said e-agent process for representing one of said participants according to said exchange objectives by generating electronic counter-offer messages sent to said intermediary process in response to electronic

offer messages received from said intermediary process; wherein

f. said intermediary electronic process running on one of said computer-based machines for generating said electronic offer messages sent to said e-agent processes in response to said electronic counter-offer messages received from said e-agent processes, said exchange of offer and electronic counter-offer messages being according to a protocol for performing said intermediated exchange, and further for generating said electronic results messages when said intermediated exchange completes.

83. The order-manager computer system of claim 81 wherein said electronic offer messages and said electronic counter-offer messages include digital data representing amounts of commodities, and wherein according to said protocol (i) the amounts of commodities represented in said electronic counter-offer messages are less than or equal to the amounts of commodities represented in immediately preceding corresponding electronic offer messages, and (ii) the amounts of commodities represented in said electronic offer messages are less than or equal to the amounts of commodities represented in immediately preceding corresponding electronic offer messages.

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Jun 19, 2001

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TITLE: Systems and methods wherein a buyer purchases a product at a first price and acquires the product from a merchant that offers the product for sale at a second price

DATE-ISSUED: June 19, 2001

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PAT-NO	ISSUE-DATE	PATENTEE-NAME	US-CL
<input type="checkbox"/> <a href="#">4734858</a>	March 1988	Schlaflly	
<input type="checkbox"/> <a href="#">4799156</a>	January 1989	Shavit et al.	
<input type="checkbox"/> <a href="#">4882675</a>	November 1989	Nichtberger et al.	
<input type="checkbox"/> <a href="#">4992940</a>	February 1991	Dworkin	705/26
<input type="checkbox"/> <a href="#">5010485</a>	April 1991	Bigari	

<input type="checkbox"/>	<u>5117354</u>	May 1992	Long et al.	
<input type="checkbox"/>	<u>5191410</u>	March 1993	McCalley et al.	
<input type="checkbox"/>	<u>5253165</u>	October 1993	Leiseca et al.	705/26
<input type="checkbox"/>	<u>5256863</u>	October 1993	Ferguson et al.	
<input type="checkbox"/>	<u>5294078</u>	March 1994	Naftzger	
<input type="checkbox"/>	<u>5294080</u>	March 1994	Johnson	
<input type="checkbox"/>	<u>5319542</u>	June 1994	King, Jr. et al.	705/27
<input type="checkbox"/>	<u>5434394</u>	July 1995	Roach et al.	235/375
<input type="checkbox"/>	<u>5515268</u>	May 1996	Yoda	705/26
<input type="checkbox"/>	<u>5537314</u>	July 1996	Kanter	
<input type="checkbox"/>	<u>5557721</u>	September 1996	Fite et al.	
<input type="checkbox"/>	<u>5590197</u>	December 1996	Chen et al.	380/24
<input type="checkbox"/>	<u>5592378</u>	January 1997	Cameron et al.	705/26
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<input type="checkbox"/>	<u>5612527</u>	March 1997	Ovadia	
<input type="checkbox"/>	<u>5710886</u>	January 1998	Christensen et al.	
<input type="checkbox"/>	<u>5710887</u>	January 1998	Chelliah et al.	
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<input type="checkbox"/>	<u>5791991</u>	August 1998	Small	
<input type="checkbox"/>	<u>5806044</u>	September 1998	Powell	
<input type="checkbox"/>	<u>5842178</u>	November 1998	Giovannoli	
<input type="checkbox"/>	<u>5845259</u>	December 1998	West et al.	
<input type="checkbox"/>	<u>5855007</u>	December 1998	Jovicic et al.	
<input type="checkbox"/>	<u>5857175</u>	January 1999	Day et al.	
<input type="checkbox"/>	<u>5870716</u>	February 1999	Sugiyama et al.	
<input type="checkbox"/>	<u>5887271</u>	March 1999	Powell	
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Anthony Joseph, "Baby the Engine, and Other Saving Tips", The Christian Science Monitor, Nov. 4, 1996, Autos '87 Pullout Section at p. B10.

ART-UNIT: 278

PRIMARY-EXAMINER: Poinvil; Frantzy

ATTY-AGENT-FIRM: Alderucci; Dean Buckley; Patrick J.

## ABSTRACT:

Systems and methods are provided wherein a buyer purchases a product at a first price and acquires the product from a merchant that offers the product for sale at a second price, the second price being different from the first price. Transaction information associated with the buyer and the merchant is received. Information that allows the buyer to acquire the product from the merchant in exchange for providing payment of an amount based on the first price, such as by providing payment to a central controller, is transmitted. According to one embodiment, the

central controller provides payment of an amount based on the second price to the merchant.

132 Claims, 15 Drawing figures

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L6: Entry 38 of 48

File: USPT

Jun 19, 2001

DOCUMENT-IDENTIFIER: US 6249772 B1

TITLE: Systems and methods wherein a buyer purchases a product at a first price and acquires the product from a merchant that offers the product for sale at a second price

Detailed Description Text (5):

The terms "product", "good", "item", and "service", unless otherwise specified below, are used interchangeably to refer to any type of commodity that may be sold or otherwise distributed by a retailer. It should be readily appreciated that both products and services may be sold by retailers. An example of a product is a video cassette recorder. A service may include dry-cleaning services.

Detailed Description Text (22):

In addition to the notion of selecting goods and products and establishing prices for the same online, system 100 allows for local store inventory checking and inventory reservations so that a customer knows and is assured that he may acquire a particular product for which he received a price online. Accordingly, after a consumer negotiates a price for a selected product, the consumer is assured that he will actually receive the product when he goes to a selected retailer to acquire that product. As such, system 100 can allow a hold or reservation to be made to reserve an inventory item at a local store.

Detailed Description Text (84):

The prices set by the manufacturer and provided by the central controller to the customer online are intended to be the price that a local store will honor without exception. It is important to reiterate that it is the central controller that establishes the price that the local store, as described below, will honor when the customer visits the store for acquisition of his selected product(s). Additionally, the present invention allows the central controller to process a bid or counter-offer price from the customer on line. In such a case, the central controller can determine if the manufacturer will accept the customer's price and can establish the price based on the customer's bid or counter-offer price.

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L6: Entry 40 of 48

File: USPT

Oct 10, 2000

US-PAT-NO: 6131087

DOCUMENT-IDENTIFIER: US 6131087 A

TITLE: Method for automatically identifying, matching, and near-matching buyers and sellers in electronic market transactions

DATE-ISSUED: October 10, 2000

INVENTOR-INFORMATION:

NAME	CITY	STATE	ZIP CODE	COUNTRY
Luke; James O.	Dearborn	MI		
Fischer; Mark L.	Essexville	MI		
Sweeney; Sue-Anne M.	Dearborn	MI		

ASSIGNEE-INFORMATION:

NAME	CITY	STATE	ZIP CODE	COUNTRY	TYPE CODE
The Planning Solutions Group, Inc.	Dearborn	MI			02

APPL-NO: 09/186764 [\[PALM\]](#)

DATE FILED: November 5, 1998

PARENT-CASE:

This application claims benefit to U.S. provisional application Serial No. 60/064,540 filed Nov. 5, 1997.

INT-CL: [07] [G06](#) [F](#) [17/60](#)

US-CL-ISSUED: 705/26; 705/27, 705/37

US-CL-CURRENT: [705/26](#); [705/27](#), [705/37](#)

FIELD-OF-SEARCH: 705/26, 705/53, 705/75, 705/80, 705/10, 705/27, 705/37, 705/400, 705/20, 395/671

PRIOR-ART-DISCLOSED:

U.S. PATENT DOCUMENTS

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[Search ALL](#)

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	PAT-NO	ISSUE-DATE	PATENTEE-NAME	US-CL
<input type="checkbox"/>	<a href="#">3573747</a>	April 1971	Adams et al.	705/37
<input type="checkbox"/>	<a href="#">3581072</a>	May 1971	Nymeyer	705/37
<input type="checkbox"/>	<a href="#">4412287</a>	October 1983	Braddock, III	705/37

<input type="checkbox"/>	<u>4674044</u>	June 1987	Kalmus et al.	705/37
<input type="checkbox"/>	<u>4789928</u>	December 1988	Fujisaki	705/37
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<input type="checkbox"/>	<u>4903201</u>	February 1990	Wagner	705/37
<input type="checkbox"/>	<u>5077665</u>	December 1991	Silverman et al.	705/37
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<input type="checkbox"/>	<u>5592375</u>	January 1997	Salmon et al.	705/7
<input type="checkbox"/>	<u>5615269</u>	March 1997	Micali	705/75
<input type="checkbox"/>	<u>5655088</u>	August 1997	Midorikawa et al.	705/37
<input type="checkbox"/>	<u>5689652</u>	November 1997	Lupien et al.	705/37
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<input type="checkbox"/>	<u>5950178</u>	September 1999	Borgato	705/37
<input type="checkbox"/>	<u>5970475</u>	October 1999	Barnes et al.	705/27
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FOREIGN-PAT-NO	PUBN-DATE	COUNTRY	CLASS
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Wilder, Clinton, "What's Your Bid?", Information Week, Issue 656, pp. 54-60, Nov. 10, 1997.

ART-UNIT: 271

PRIMARY-EXAMINER: Lintz; Paul R.

ASSISTANT-EXAMINER: Hayes; John W.

ATTY-AGENT-FIRM: MacMillan, Sobanski & Todd, LLC

ABSTRACT:

A computer implemented method for market participants for automatically identifying and matching offer data with solicitation data, the solicitation data stored in a solicitations data base, the method comprising the steps of: receiving offer data consisting of numerical linear ranges defining a lower point, an upper point, and a preferred point for each dimension of the offer data storing the received offer data in a database; comparing points for each dimension of the stored offer data to corresponding dimensions of the solicitation data to: identify solicitations with matching preferred points, identify solicitations with preferred points having a near match with the offer data when the upper point and the preferred point of the offer data are between the upper point and the preferred point of the solicitation data, and identify solicitations with preferred points within corresponding ranges to the offer data when at least one of the lower point, the upper point, and the preferred point of the offer data is between the lower point and the upper point of the solicitation data; transmitting the identified solicitations with matching preferred points, near matching preferred points, and preferred points within corresponding ranges to originator of the offer data.

19 Claims, 11 Drawing figures

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L6: Entry 40 of 48

File: USPT

Oct 10, 2000

DOCUMENT-IDENTIFIER: US 6131087 A

TITLE: Method for automatically identifying, matching, and near-matching buyers and sellers in electronic market transactions

Brief Summary Text (3):

The most basic modern embodiment of electronic commerce consists of a salesman using a telephone and a facsimile machine to negotiate a sale with a customer. In this system, two parties negotiate the various components of the transaction, which may include, among other things, the quantity of goods to be purchased, the performance specifications of the goods, the payment terms, and delivery requirements. If the parties are informed and efficient in their bargaining, a transaction may be completed with one phone call. If there is uncertainty or ignorance on either side of the transactions, several calls may be necessary to complete the transaction. The buyer may take time to solicit other sellers, shopping on the basis of price, availability, quality, and so on. The seller, in the meantime, may have to investigate logistics issues, discount pricing possibilities, or the quantity of the goods in inventory. These activities cost both parties time and money that could be better allocated to more profitable pursuits.

Brief Summary Text (9):

Existing electronic systems for selling fungible goods, futures contracts, options, and commodities most closely resemble an auction market. U.S. Pat. No. 3,581,072 to Nymeyer (1971) discloses a digital computer that matches orders and establishes market prices in an auction market for fungible goods. The computer generated automatic market pricing of goods, corrected for unpriced bids, recorded the transactions, and minimized human judgment in price calculations. As disclosed, this system suffers from serious omissions. First, price is the only transaction criteria used to determine compatibility of offers. Second, the computer does not accommodate users' internal computer and telecommunications systems. Third, the system completely omits logistics concerns from the assessment of compatibility. Fourth, the system does not accommodate differing payment terms among various buyers and sellers.

Brief Summary Text (12):

Prior art related to automated trading exchanges, like U.S. Pat. No. 4,903,201 to Wagner (1990) match bids to buy and sell on the basis of price and the terms of commodity contracts. Such disclosures are not designed to facilitate contract formation; thus, these disclosures do not provide a means for negotiation of terms. Likewise, such disclosures are not designed to facilitate contract execution. Thus, these disclosures do not provide a means for facilitating performance of a contract.

Detailed Description Text (32):

FIG. 1b is an illustration of two solicitations that have partially congruent bargaining ranges 20 and 30. In FIG. 1b, the offer and solicitation have differing price ranges and delivery dates, but perfectly corresponding product quantity ranges and preferred points. The shaded area 40 is where the data intersect and where there is some willingness on the part of both parties to negotiate a transaction. These three offer categories comprise the market for the offer data.

## CLAIMS:

3. The computer implemented method of claim 2, further comprising the steps of:

receiving a counter-offer to one of the transmitted solicitations from originator of said offer data;

transmitting the received counter-offer to originator of the chosen solicitation;

completing bargaining by receiving acceptance of the transmitted counter-offer from originator of the chosen solicitation;

confirming transaction terms arising from the completed bargaining;

storing the confirmed transaction terms in an archive;

analyzing logistics and finance requirements imbedded in the confirmed transaction terms;

routing said logistics and finance requirements to logistics and finance vendors; and

purging the solicitation database of the solicitations comprising the confirmed transaction terms arising from said completed bargaining process.

6. The computer implemented method of claim 1, further comprising the steps of:

displaying matching solicitation data to originator of said offer data;

accepting from originator of said offer data a message identifying a corresponding offer over which to negotiate;

notifying originator of the displayed matching solicitation data of said corresponding offer over which to negotiate from originator of said offer data;

accepting a response from originator of the displayed solicitation data; and

notifying said originator of said offer data of willingness of originator of the displayed solicitation data to negotiate.

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File: USPT

Feb 1, 2000

US-PAT-NO: 6021402

DOCUMENT-IDENTIFIER: US 6021402 A

TITLE: Risk management system for electric utilities

DATE-ISSUED: February 1, 2000

## INVENTOR-INFORMATION:

NAME	CITY	STATE	ZIP CODE	COUNTRY
Takriti; Samer	Chappaqua	NY		

## ASSIGNEE-INFORMATION:

NAME	CITY	STATE	ZIP CODE	COUNTRY	TYPE	CODE
International Business Machines Corporaiton	Armonk	NY			02	

APPL-NO: 08/869561 [\[PALM\]](#)

DATE FILED: June 5, 1997

INT-CL: [06] [G06](#) [F](#) [17/60](#)

US-CL-ISSUED: 705/412; 364/148.01, 364/149, 364/152, 364/153, 364/528.21, 364/528.26, 364/528.3

US-CL-CURRENT: [705/412](#); [700/28](#), [700/286](#), [700/29](#), [700/291](#), [700/295](#), [700/32](#), [700/33](#)

FIELD-OF-SEARCH: 364/148.01, 364/149, 364/152, 364/153, 364/528.21, 364/528.22, 364/528.23, 364/528.26, 364/528.3, 705/412

PRIOR-ART-DISCLOSED:

## U.S. PATENT DOCUMENTS

	PAT-NO	ISSUE-DATE	PATENTEE-NAME	US-CL
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<input type="checkbox"/>	<a href="#">2923832</a>	February 1960	Cohn	307/57
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ART-UNIT: 271

PRIMARY-EXAMINER: Cosimano; Edward R.

ATTY-AGENT-FIRM: Whitham, Curtis & Whitham Kaufman; Stephen C.

ABSTRACT:

A computer implemented risk-management system schedules the generating units of an electric utility while taking into consideration power trading with other utilities and the stochastic load on the utility system. The system provides the user with a tool that generates multiple load forecasts and allows the user to vary the fuel price between the different scenarios and the different periods of the planning horizon. The tool allows the user to model accurately the uncertain trading transactions and the changing fuel prices to meet the electric demand of customers at a minimal cost while making the maximum profit possible from power trading. The tool also allows the user to apply any set of linear constraints to fuels. A mathematical model of the problem is solved to provide the status of each generator at each time period of the planning horizon under each given scenario, the load on each generator during each period in which it is operating, an optimal fuel mix for each generating unit, and the prices for purchasing and selling power in the periods of the planning horizon.

7 Claims, 18 Drawing figures

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L7: Entry 124 of 142

File: USPT

Feb 1, 2000

DOCUMENT-IDENTIFIER: US 6021402 A

TITLE: Risk management system for electric utilities

Abstract Text (1):

A computer implemented risk-management system schedules the generating units of an electric utility while taking into consideration power trading with other utilities and the stochastic load on the utility system. The system provides the user with a tool that generates multiple load forecasts and allows the user to vary the fuel price between the different scenarios and the different periods of the planning horizon. The tool allows the user to model accurately the uncertain trading transactions and the changing fuel prices to meet the electric demand of customers at a minimal cost while making the maximum profit possible from power trading. The tool also allows the user to apply any set of linear constraints to fuels. A mathematical model of the problem is solved to provide the status of each generator at each time period of the planning horizon under each given scenario, the load on each generator during each period in which it is operating, an optimal fuel mix for each generating unit, and the prices for purchasing and selling power in the periods of the planning horizon.

Brief Summary Text (17):

The power industry is now going through deregulation. The current picture of a single utility controlling the market in a specific region will soon disappear. Instead, there will be power producers who sell their production to a power pool; and power suppliers who will buy power from the pool and sell it to their customers. Although the full picture of the power industry after deregulation is not yet known, it is clear that utilities need to prepare themselves for an open market in which buying and selling power are to be considered when the schedule of the generating units is created.

Brief Summary Text (18):

The main reason behind deregulation is the high price of electric energy. The first step towards deregulation was taken in 1978 with the passage of the Public Utilities Regulatory Policy Act. This act encouraged non-utility generation and required utilities to buy power from independent generators. The Energy Policy Act of 1992 took deregulation a step further by mandating open access on the transmission system for wholesales.

Brief Summary Text (19):

Currently, electricity is sold as a service that is delivered at specified points. For example, each one of us expects to receive electric power through a meter outside the house. We also pay for this service regardless of its producer or which power lines it followed. That is, the electricity bill indicates the total usage of electricity in KWH and the service price per KWH without incorporating any other details into the pricing scheme. Deregulation is changing this picture by un-bundling the electric power into generation and transmission. One will pay a production cost and a transmission fee. There will be several power suppliers from whom electric power may be purchased. Suppliers may have different pricing mechanisms. For example, there might be a discount for using power off-peak periods or for signing a long-term contract with the supplier. Power producers will compete with each other to minimize their costs so that they can sell their product to more

customers and maximize their profit.

Brief Summary Text (20):

On the other hand, power transmission will remain regulated for the time being. The reason for that is to maintain a reliable system. The transmission lines in each state or region will be controlled by an independent entity called Independent System Operator or ISO. One of the ISO responsibilities is to settle financially with the parties involved in transmitting electric power. The transmission cost depends on the proximity of the supplier and the congestion of the transmission lines as well as other operational factors. To maintain a reliable system, ISO announces, 24 hours in advance, the load forecast on the system and asks interested suppliers to submit bids. The ISO then holds an auction to determine which suppliers to buy power from. Note that suppliers who submit a bid with a high price may end up not selling any of their production. On the other hand, selling power at a low price may not create enough revenue for a generator. Given that no one knows in advance the amount of power that competitors may bid for, the electric-power market will become more uncertain and risky.

Brief Summary Text (22):

On the other end of the spectrum, due to deregulation, the load on a utility system is becoming increasingly unpredictable. The reason is trading transactions that change the load pattern significantly. Some utilities, for example, may sell more than 30% of their power generation to other utilities on certain days. Demand and supply in the market are functions of volatile electricity prices which in turn depend on highly unpredictable elements such as weather conditions around the country and fuel prices which may vary within a wide range.

Brief Summary Text (26):

The invention provides a computer implemented process for scheduling the generating units of a utility while taking into consideration power trading with other utilities and the stochastic load on the system. The system allows the user to provide multiple load forecasts and to vary the fuel price between the different scenarios and the different periods of the planning horizon. The tool allows the user to model accurately the uncertain trading transactions and the changing fuel prices. Given (1) a planning horizon, (2) a set of electric-load forecasts and fuel prices, (3) a full description of the properties of the electric-power generators, (4) reserve requirements for the system, (5) an estimate of the price of electricity in the open market at each hour of the week, and (6) a set of possible trading transactions for the next two to seven days, the goal is to meet the electric demand of customers at a minimal cost while making the maximum profit possible from power trading. To do so, a mathematical model of the problem is solved using appropriate optimization techniques. The solution provides the status of each generator at each time period of the planning horizon under each given scenario. By "status of a generator", what is meant is whether it is on or off. The solution also provides the load on each generator during each period in which it is operating, an optimal fuel mix for each generating unit, and the prices for purchasing and selling power in the periods of the planning horizon. The technique used to solve the model provides information regarding the sensitivity of the solution to the input parameters and other valuable information to the decision maker.

Detailed Description Text (10):

The present invention provides a utility with a tool that promotes a better understanding of the relationship between the electric-power and fuel markets allowing a utility to hedge against uncertainty in both markets. This is done by modeling the customers' varying demand, the uncertain electric-power market, the generating units, the availability of different fuel, and the fluctuating fuel price in the open commodity exchange.

Detailed Description Text (15):

4. The projected power-trading transactions in the market: A view of the market and what type of trading transactions may take place must be supplied by the user. For example, the user may indicate that there might be an offer to "buy 200 MWH at \$20/MWH tomorrow on-peak with a probability of 10%" or a market to "sell 100 MWH at \$25/MWH in two days off-peak with a probability of 25%." It is assumed that this information will be supplied in a computer file that is stored on the hard disk.

Detailed Description Text (16):

Given access to the previous data, our tool produces a table (spreadsheet) that indicates the load (MWH) on each unit at each hour of the week. This table is passed on to the administrators of each generator to be used as an operating schedule for the coming week. It also provides prices at which power is expected to be traded. As a result of the calculations, each plant manager is given precisely what type of fuel to use and how much to burn at each hour of the week. The tool can be used to perform a "what-if" analysis which helps the user in developing a better understanding of the relationship between the power market and his/her electric system; and in better quantifying the risk involved in buying and selling power in the periods to come.

Detailed Description Text (46):

Fifth, to incorporate trading transactions, the user of our system must provide his or her view of the future power market. Using the weather forecast and information that may influence power usage in other regions of the country, power traders estimate the price of buying or selling power in the market and the quantities that may be offered for trading. The projection of trading transactions is performed for the next two to seven days. The tool according to the invention uses four parameters to describe a transaction. These parameters are: amount of power,  $v(j)$  MWH; price per unit,  $.zeta..sub.j$  \$/MWH; the probability,  $.pi..sub.j$ , that such a transaction may take place; and the delivery time of the transaction. The delivery time of a transaction indicates the date and time at which power will be delivered. The delivery time can be on-peak (between 7:00 a.m. and 10:59 p.m.) or off-peak (between 11:00 p.m. and 6:59 a.m.). Weekends are considered off-peak.

Detailed Description Text (57):

To create a scenario tree, the user supplies his or her vision of the power market in the next two to seven days. A "vision" is represented by the size of a contract in MWH, the cost of contractual power per MWH, the type of contract; i.e., whether it is buying or selling, the day on which the delivery will take place, and the time of delivery. The time of delivery can be either on-peak or off-peak. The on-peak period is between 7:00 a.m. and 10:59 p.m. while the off-peak period covers the rest of the day. Weekends are considered off-peak. The user must provide a probability for each contract. FIG. 8 is a time line illustrating on-peak and off-peak time periods.

Detailed Description Text (60):

The user may prefer to provide a set of load forecasts (and a set of corresponding fuel prices  $h.sup.t,j.sup.s$ ) instead of a single one. In this case, the process of branching, using trade forecasts, needs to be performed on each load scenario. The probabilities need also to be multiplied by the probability of each load forecast. To give an example, consider the scenario tree of FIG. 9A. The user provides two possible forecasts. The first has a probability of 1/3 and the second has a probability of 2/3. Let us say that we expect to sell a certain amount of power with a probability 1/3 on the beginning of period four. Then, each load forecast branches at the beginning of period four creating two branches. The final probabilities are shown in FIG. 9B.

Detailed Description Text (61):

A depth-first search is used to generate the scenario tree. The steps required when one load forecast is supplied are described. The method can be generalized easily to the case in which multiple load forecasts are provided. To fix notations, assume

that the load forecast is  $d(t)$ ,  $t=1, \dots, T$ . Denote the number of branching points by  $M$  and the time periods at which a branching takes place by  $\tau(i)$ ,  $i=1, \dots, M$ .  $\Omega(i)$  is defined to be the set of all trades that can start at time  $\tau(i)$ . The user of our system supplies for each trade,  $j=1, \dots, J$ , its end point,  $\tau_{\text{sub}.1}(j)$ ; its volume,  $v(j)$  MWH; cost per unit,  $\zeta(j)$  \$/MWH; and its probability,  $\pi(j)$ . Note that  $v(j)$  is negative if  $j$  represents a purchase offer and positive if  $j$  is a selling offer.

#### Detailed Description Text (63):

Assume that we have four periods. We can sell twenty MWH with probability 1/4 or sell ten MWH with probability 1/4. Each of these two selling contracts starts at the beginning of period two and has a duration of two periods. At the beginning of period four, we may buy ten MWH with a probability of 1/3. Note that  $\Omega(1)=\{1,2\}$ ,  $\Omega(2)=\{3\}$ ,  $\tau(1)=2$ , and  $\tau(2)=4$ . It is assumed that  $d(t)=0$ ,  $t=1, \dots, 4$ . Depth-first produces the scenarios as shown in Table 4.

#### Detailed Description Text (64):

To manage the scenarios efficiently, for each scenario,  $s$ , the first point in time at which it branches off the tree,  $\tau(s)$ , its predecessor,  $\sigma(s)$ , and the change in the objective function cost due to buying/selling power,  $\Delta z(s)$ , are stored. The scenarios are stored in a string of real numbers,  $d$ . For example, the scenarios of Table 4 are stored in the form (0,0,0,0,-10,20,20,0,-10,10,10,0,-10). The variable  $\kappa(s)$  indicates the location in which the last element of scenario  $s$  is stored. For example, Scenario 1 is stored in  $d(1) \dots d(\kappa(1))$ . For Scenario 2, only the fourth period needs to be changed. Hence, its elements are stored in  $d(\kappa(1)+1 \dots \kappa(2))$  or  $d(5)$ . This scheme reduces the memory needed to store the scenario tree. If we guarantee that there is no overlap between the trades of two different branching points, it is possible to further refine the previous approach.

#### Detailed Description Text (127):

Summarizing, given a set of generators,  $\{1, \dots, N\}$ , and all related data, such as  $f_{\text{sub}.i,t,\text{sup}.s}$ ,  $g_{\text{sub}.i,t}$ ,  $G_{\text{sub}.i,t}$ , and  $G_{\text{sub}.i,t}$ , and given a set of load forecasts on the electric system at each period in the planning horizon, SUCP solves a stochastic unit commitment problem. That is, it produces, for each scenario, a schedule indicating the time periods in which each generating unit is running and its load during these periods. The resulting schedule guarantees that the total generation cost is close to minimal and that the system provides enough supply to meet demand. An important output of SUCP is the marginal cost,  $\lambda_{\text{sub}.t,\text{sup}.s}$  (\$/MWH), of power at each period. Under a given scenario, the marginal cost at time  $t$  is the cost, over all operating generators, of producing one unit of power during this period. Marginal costs are of great value to the decision maker because they provide pricing information that can be used in decisions related to buying and selling power.

#### Detailed Description Text (166):

Fourth, the procedure also provides the average cost per unit of power,  $\lambda_{\text{sub}.t,\text{sup}.s}$ , at each time period under every scenario. These values can be used in pricing the power at each time period of the planning horizon. Note that as time progresses, we obtain a new forecast. The excess capacity in the electric system (over the refined forecast) represents the amount of power that we should offer to sell in the market. In case of having less generation than the new forecasted load, we buy the needed power from the open market.

#### Detailed Description Text (169):

Commercial packages available in the market deal with one forecast and provide a feasible schedule. They do not consider the uncertainty in future demands and do not model the buying and selling transactions. Also, these packages do not incorporate fuel constraints and changes in fuel cost in their models. On the other hand, our model considers uncertainty by using a set of scenarios and produces

prices at which power may be traded without violating fuel constraints.

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